

PERSPECTIVES



Join us for our very first October
Webinar series: Air Cargo Digitalization
21 to 23 October 2020



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EDITOR'S



Dear SAAA Members, Readers
and all,

Welcome to the third issue of
SAAA "Perspectives" 2020 –
a newsletter aimed at providing you with the on-goings in
our Aviation Industry.

SAAA@Singapore hosted its virtual e-AGM 2020 on 15
September 2020. Although we had originally scheduled an
in-person AGM in June 2020, the COVID-19 pandemic and
circuit-breaker measures in Singapore necessitated that the
event move online. This is testament that the COVID-19 has
acted as a catalyst for digitization and technological
advancements.

Many in our members community have to adapt and adopt
new forms of technological platforms and means to upgrade
and advance during such challenging times. We, as an
Association, want to broaden awareness of the different
options available. As such, we will be organizing our very
first virtual October webinar series: Air Cargo Digitalization.
In times of adversity, there are opportunities to be seen.

With the theme "Air Cargo Digitalization", the event series
will have an excellent line-up of presenters share their
insights and expertise on the safe practices of Aviation Safety
without compromising security and supply chain efficiency,
the evolvement of technologies across the various platforms
available for logistics companies to tap on as well as the
rethinking of innovation for air cargo to create value.
Registration will be open so do join us!

Warmest Regards,
"Perspectives" Editorial Team

MCI (P) 071/04/2020

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Special Thanks to Our Contributors Team:

CAAS, CNB, CSA, ICA, IMDA, MINDEF, SFA, WSG, WSH Council etc

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Singapore National Day

*Happy Birthday,
Singapore*



PHOTO: Singapore National Day 2020 Light-Up at Civic District Monuments.

Government Events / News – WSG

How Can Companies Make Better Manpower Planning Decisions in Times of Crisis?

1. Analyse the current manpower situation alongside the crisis

Organisations need the right amount of talent in any economic situation to fulfil the company's goals. This requires foresight and strategic development of the workforce. Leaders need to understand the organisation type and service it provides to better assess the potential impact that the existing workforce will have on the company. This allows for better understanding of how the departments, employees and job categories will be impacted.

2. Make manpower forecasts in preparation for post-crisis

Apply foresight and deliberate how your workforce may be affected post-crisis. This means studying the relevance of services and workload, relevance of job categories, the need to expand manpower for specific job categories, and the skills required to adapt to the new situation.

3. Adapt the workforce accordingly

Consider reorganising structures to match the economic situation and work capacity. Implement effective skills upgrading plans to develop the workforce capabilities. Retrenchment should be last resort but if it is inevitable, leaders must follow strict MOM guidelines on the matter.

WSG regularly organises career and employment workshops, seminars and more for both employers and individuals. Visit go.gov.sg/eventslist for more information.

For individuals seeking professional career guidance, register your interest to see a career coach at go.gov.sg/careeradvice-ta and we'll be in touch.



Government Events / News – CAAS

Preventing the Spillage of Dangerous Goods

Between June to August this year, there were 6 incidents involving the spillage of dangerous goods that were reported to CAAS. In addition to disrupting operations, spillage of dangerous goods during handling or loading into an aircraft presents a safety risk to aircraft, its occupants, ground handling staff and equipment.

Poor handling or the use of packaging that do not comply with the performance specifications of the regulations may contribute to the spillage of dangerous goods contents when the packages are handled on the ground or loaded into an aircraft.

Shippers and freight forwarders can help to prevent such occurrences by ensuring that dangerous goods are packed according to the applicable packing instructions. When packing liquid substances, especially those contained in glass inner packaging, sufficient absorbing materials should be placed within the outer packaging and in between inner packagings. Absorbent materials, such as vermiculite and absorbent pads, protect inner packaging from breakage and help prevent movement of the contents within the outer packaging. In the event of breakage of one or more inner packagings containing liquid dangerous goods, absorbent materials can help to absorb the contents and minimize leakage of the liquid substances from the outer packaging.

When transported by air, packages of dangerous goods are subjected to vibrations and changes in air pressure and temperature. When filling liquid substances into inner or single packagings, shippers should avoid filling liquids to the brim by providing for sufficient ullage within the receptacles. This prevents liquids from sipping from the openings due to expansion of the liquids caused by changes in temperature during handling and air transport.

Drums and jerricans are often used as single packagings for

liquid dangerous goods such as flammable liquids, corrosive materials and environmentally hazardous substances. Made of metal or plastic, some types of drums and jerricans can weigh up to 400kg and contain a significant quantity of liquid dangerous goods. Due to the cylindrical shape of such packagings, tall drums and jerricans may be prone to toppling during handling. To prevent this and for ease of handling, shippers and freight forwarders should offer drums and jerricans for transport in an overpack by securing them to pallets.

Ground handling agents should exercise care and diligence when handling and loading liquid dangerous goods into unit load devices (ULDs). Dangerous goods packages in ULDs must be loaded and secured to prevent movement during handling and transport, and to prevent damage caused by movement of other cargo in the ULD. When securing cargo consignments in a ULD using straps and netting, care should be taken not to damage the dangerous goods packages when tightening the straps and nettings.

Prior to loading dangerous goods into any ULD, ground handling agents should ensure that the base load in the ULD is sufficiently stable to prevent collapse and toppling of the contents and resulting in damage to dangerous goods packages loaded on top of it. In addition, heavy cargo should not be loaded on top of dangerous goods packages as the weight of such cargo may damage the dangerous goods packaging.

Recognising the unique roles and responsibilities of each entity in the supply chain, the collective efforts of shippers, freight forwarders and ground handling agents are needed to prevent the spillage of dangerous goods and to ensure that such goods can be safely handled and transported by air.

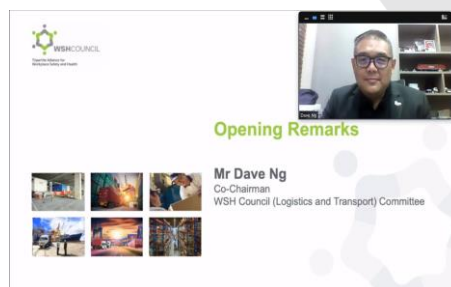


Government Events / News – WSH Council

L&T WSH e-Forum kickstarts Drive Safe Work Safe Campaign 2020

The safety and health of our workforce remain paramount during this COVID-19 pandemic. To facilitate information sharing and learning during this period, the WSH Council organised the first WSH e-Forum for the L&T Sector on 1 September 2020. It was well attended by more than 300 senior managers, supervisors and safety professionals. Themed “WSH amidst COVID-19”, the e-Forum aimed to remind the industry of the importance of WSH in the midst of tackling the pandemic.

Representatives from Sin Chew Woodpaq Pte Ltd and the Ministry of Manpower shared on the integration of Safe Management Measure (SMM) into WSH and how its implementation looked like on the ground, as well as some of the common contraventions identified during the SMM inspections respectively. YCH Group Pte Ltd also shared their experience leveraging technology by adopting the Automated Storage Retrieval System (ASRS) to better manage their warehouse operations and prevent the spread of COVID-19, since its operation requires minimal human contact.



The e-Forum also kickstarted the WSH Council's Drive Safe, Work Safe Campaign 2020. The Campaign aims to reinforce the importance of adopting good driving practices and traffic safety management, as well as taking care of one's health to prevent accidents while driving.

Aligned with the National WSH Campaign 2020's call to “Take Time to Take Care of Your Safety and Health”, the WSH Council has also produced a short video showing how poor health from not

getting enough sleep, for example, can lead to poor focus, resulting in potential vehicular accidents for drivers.

Remember to take time to take care of your safety and health at work.

Find out more about the Drive Safe, Work Safe Campaign 2020 by scanning the QR code below to:

- Watch and share the campaign video
- Take part in the campaign persona quiz
- Download training resources for workers



Government Events / News – IMDA & MINDEF

Memorandum of Intent (MOI) between IMDA and SBF to Drive Digital Transformation



On 22 September 2020, Infocomm Media Development Authority (IMDA) and Singapore Business Federation (SBF) have officially renewed a Memorandum of Intent (MOI) to reaffirm both party's continued commitment to help drive digital transformation across the Singapore business community, promote the adoption of digital technologies and position them to seize opportunities in the digital economy over the next three years.

The areas of focus will be the Digital Transactions between Businesses, Digital Economy Agreements (DEA) and Cross Border Data Flows and SMEs Go Digital Outreach. This is to enable businesses to understand and adopt digital B2B technologies such as e-invoicing and e-signatures, through outreach and awareness activities, and work with key industry partners to raise their level of adoption. Companies will also gain a better understanding on understand how they can leverage Singapore's DEAs and initiatives such as the APEC Cross Border Privacy Rules and ASEAN Cross Border Data Flows Mechanism to operate seamlessly across borders. In addition, SMEs will be able to gauge their current digital readiness and facilitate the adoption of suitable digital solutions.

SAF Day Rededication Ceremony 2020



Video Footage Source: MINDEF

Singapore Chinese Chamber of Commerce & Industry (SCCCI), in collaboration with MINDEF, held the SAF Day Rededication Ceremony 2020 on 1 July 2020.

The ceremony focuses on enabling employers and NSmen to reaffirm their loyalty towards the nation, reaffirm their commitment and support towards National Defence and recognize their contributions to the security of Singapore.

As this occasion had occurred during phase 2 of the COVID-19 situation, it had been organized as a physical event alongside with live streaming, in compliance with the Government's advisory on managing the COVID-19 situation.

Though the ceremonial flow was simplified this year, the event continues to bear great significance. The COVID-19 pandemic poses a major challenge to Singapore but the spirit of Singapore continues to shine through as Singaporeans responded with unity, resilience and in solidarity together with the fortitude to persevere in time of crisis.

Government Events / News – SFA & CNB



Illegal Import of Fresh Vegetables

An importer, TCM Fruits & Vegetables Pte Ltd, was fined a total of \$5,500 on 2 September 2020 by the Court for illegally importing fresh vegetables and processed food.

In September 2019, officers from Singapore Food Agency (SFA) detected about 64kg of undeclared and under-declared fresh vegetables and about 57kg of under-declared processed food in the consignments imported from Malaysia by the importer. All the illegal consignments were seized.

In Singapore, food imports must meet SFA's requirements. Food can only be imported by licensed importers, and every consignment must be declared and accompanied with a

valid import permit. Illegally imported vegetables are of unknown sources and can pose a food safety risk (e.g. if unregulated or high level of pesticides are used). The long-term ingestion of excessive pesticide residues through the consumption of vegetables that have been subjected to pesticide abuse could lead to adverse health effects.

Offenders who illegally import fresh fruits and vegetables shall be liable on conviction to a maximum fine of \$10,000 and/or imprisonment for a term not exceeding three years. Offenders who illegally import processed food shall be liable on conviction to a fine not exceeding \$1,000 and in the case of a subsequent conviction, to a fine not exceeding \$2,000.

Drugs Hidden Inside Papaya, Eight arrested for Suspected Drug Trafficking Activities

On 17 September 2020, eight males were arrested for suspected drug trafficking activities. They were aged between 18 and 50.



PHOTO (CNB): A papaya used to conceal 'Ice' and ketamine, seized from a vehicle in the vicinity of River Valley Road on 17 September 2020.

A total of about 375g of 'Ice', about 37g of heroin, about 135g of ketamine and an Erimin-5 tablet were seized during the operation, which took place in multiple locations in Singapore. Two were arrested the vicinity of River Valley Road, three in the vicinity of the Pasir Panjang Wholesale Centre, where the fruit basket containing the papaya was believed to have been loaded at. Another two were arrested in the vicinity of Clementi Avenue 4 and a separate party caught in the vicinity of Bukit Purmei Avenue.

The drugs seized are estimated to be worth about \$124,000. The total amount of 375g of 'Ice' seized is sufficient to feed the addiction of about 215 abusers for a week. Investigations into the drug activities of all arrested persons are ongoing. Singapore has strict laws for drug trafficking and CNB will continue to conduct rigorous enforcement to deter and interdict the flow of drugs into Singapore.



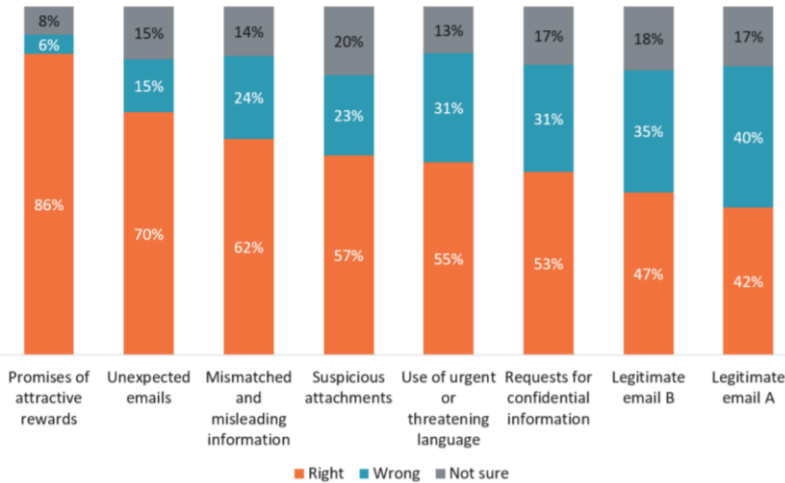
Cybersecurity Public Awareness - CSA

CSA's Cybersecurity Public Awareness Survey

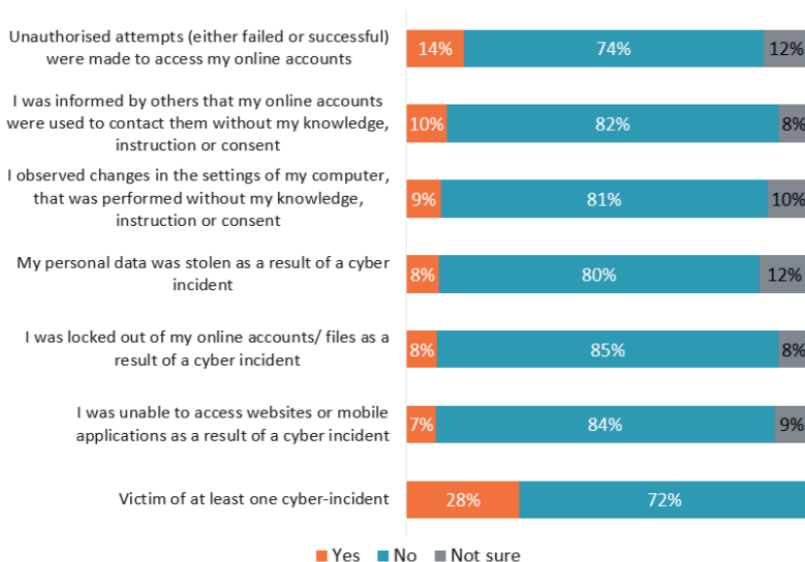
On 21 August 2020, the Cyber Security Agency of Singapore (CSA) released the key findings of the Cybersecurity Public Awareness Survey 2019. The survey measures public awareness and adoption of cyber hygiene practices, as well as attitudes towards cyber incidents. The survey polled 1,000 respondents between 17 and 23 December 2019.

Let's take a look at some of the Findings:

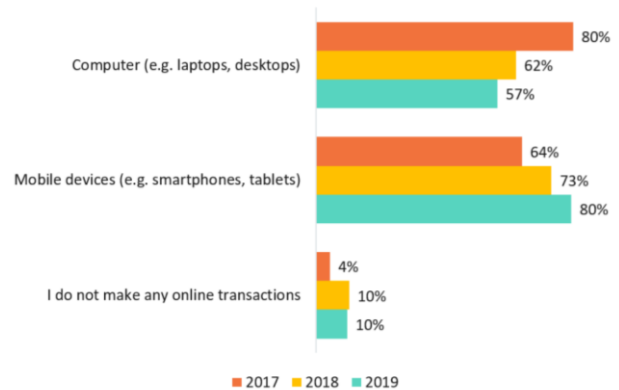
You will be seeing a series of email images. Please identify which of them are phishing emails.



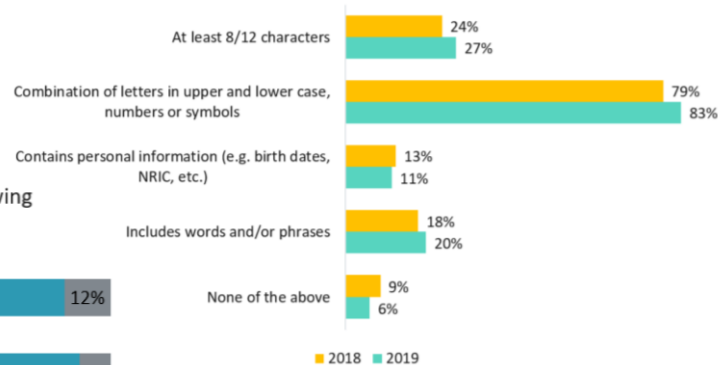
In the past 12 months, have you ever been a victim of the following types of cyber incidents?



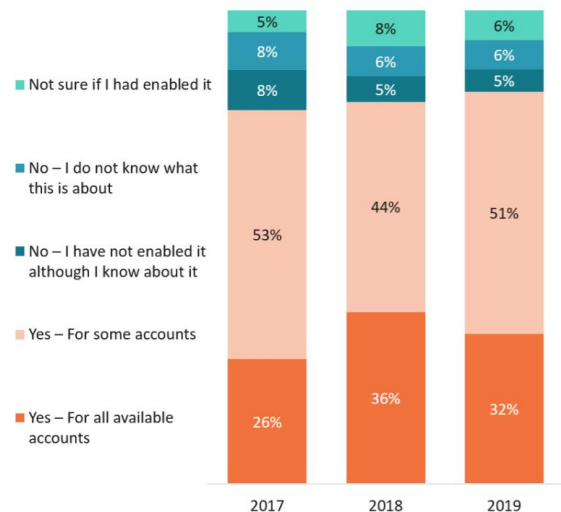
Which of the following devices do you use to make online transactions?



Does your password(s) for your online account(s) have the following features?



Where the option is available, do you have Two Factor Authentication (2FA) enabled for your online accounts?



Statistics

Current Pulse of the Air Freight Industry

Item Description	2019 (Jan - Jun) Total	2020 (Jan - Jun) Total	YTD Variance Amount	YTD Variance %	2019 Monthly Average (Jan-Jun)	2020 Monthly Average (Jan-Jun)	2019 (Jul-Dec)	2019 Monthly Average (Jul-Dec)	2019 Total
Outbound Air Volumes	456,983	349,331	(107,652)	-0.236	76,164	58,222	473,374	78,896	930,357
Inbound Air Volumes (Discharge)	525,704	414,430	(111,274)	-0.212	87,617	69,072	558,037	93,006	1,083,741

Current Pulse of the Ocean Freight Industry

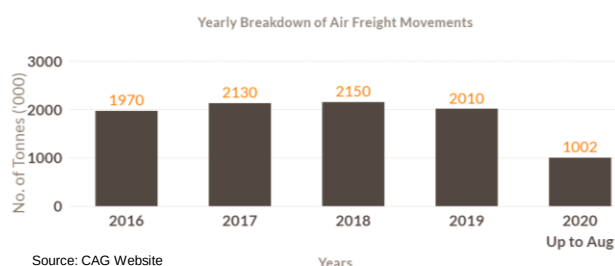
Item Description	Jan-Jun 2019	Jan-Jun 2020	YTD Variance	YTD Variance (%)	Monthly Average 2019 (Jan - Jun)	Monthly Average 2020 (Jan - Jun)	Monthly Average 2019 (Jul-Dec)	2019
Total Cargo ('000 Tonnes) (Thousand Tonnes)	315,430.00	292,545.60	(22,884.40)	-0.07	52,571.67	48,757.60	51,848.50	626,521.00
Cargo (General) (Thousand Tonnes)	190,526.50	183,917.30	(6,609.20)	-0.03	31,754.42	30,652.88	33,151.50	389,435.50
Cargo (Bulk) (Thousand Tonnes)	124,903.90	108,628.20	(16,275.70)	-0.13	20,817.32	18,104.70	18,696.95	237,085.60
Cargo (Oil-In-Bulk) (Thousand Tonnes)	116,361.30	99,051.40	(17,309.90)	-0.15	19,393.55	16,508.57	17,180.57	219,444.70
Cargo (General & Non-Oil In Bulk) (Thousand Tonnes)	199,069.20	193,494.20	(5,575.00)	-0.03	33,178.20	32,249.03	34,667.88	407,076.50
Total Container Throughput ('000 TEUs) (Thousand Twenty-foot Equivalent Units)	18,030.40	17,837.10	(193.30)	-0.01	3,005.07	2,972.85	3,194.22	37,195.70
Bunker Sales ('000 Tonnes) (Thousand Tonnes)	23,709.10	24,584.40	875.30	0.04	3,951.52	4,097.40	3,959.08	47,463.60

Yearly Breakdown of Passenger Movements



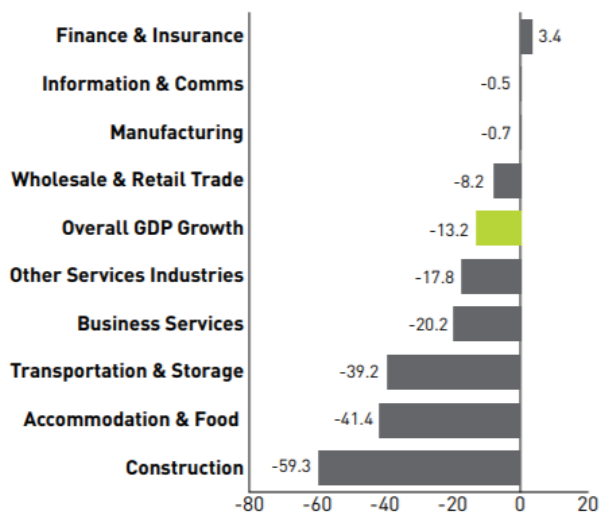
Source: CAG Website

Yearly Breakdown of Air Freight Movements



Source: CAG Website

GDP and Sectoral Growth Rates in 2Q 2020



Source: MTI Economic Survey of Singapore Second Quarter 2020

Per Cent

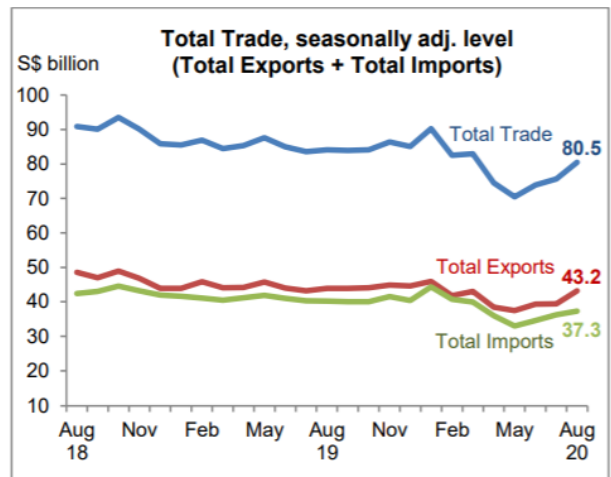
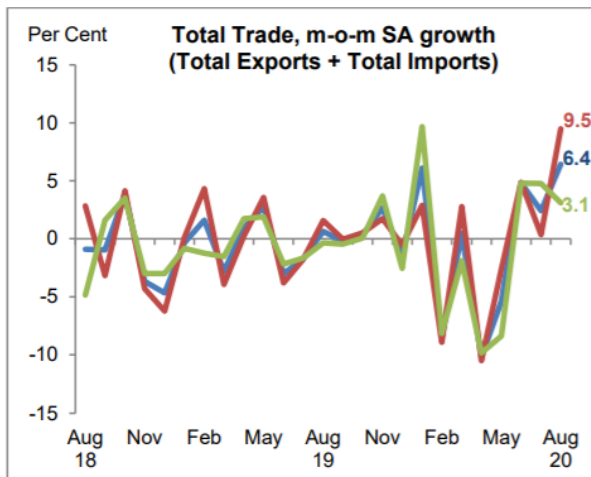
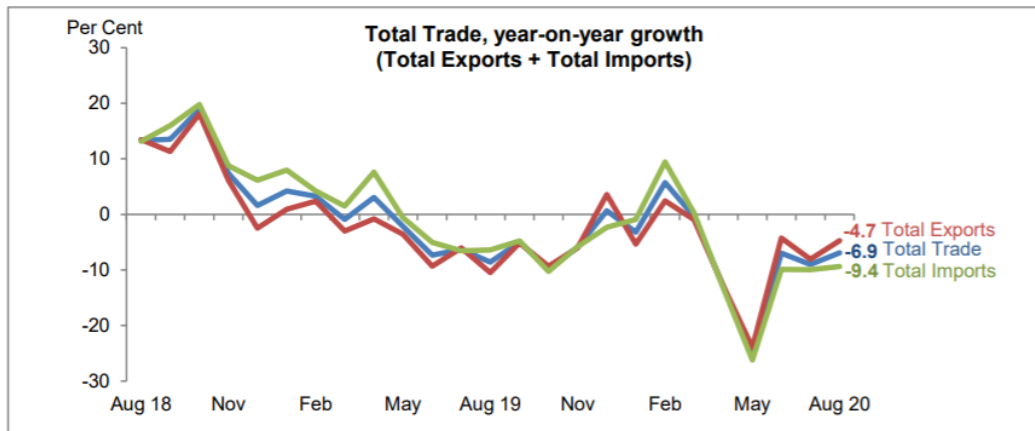
MERCHANDISE TRADE



Source: MTI Economic Survey of Singapore Second Quarter 2020

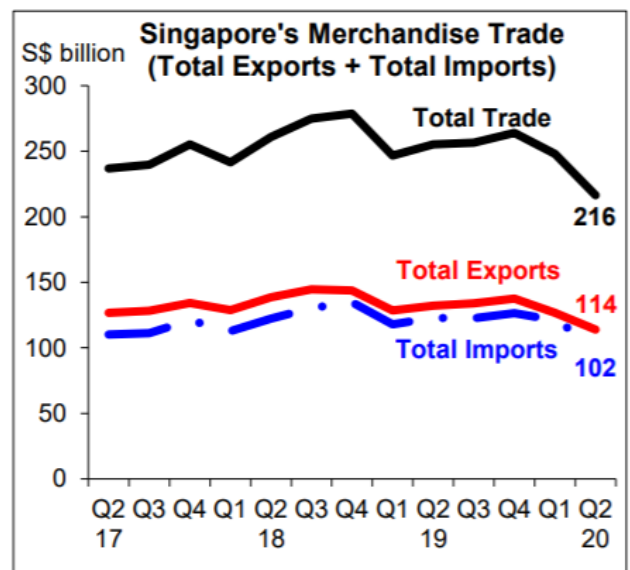
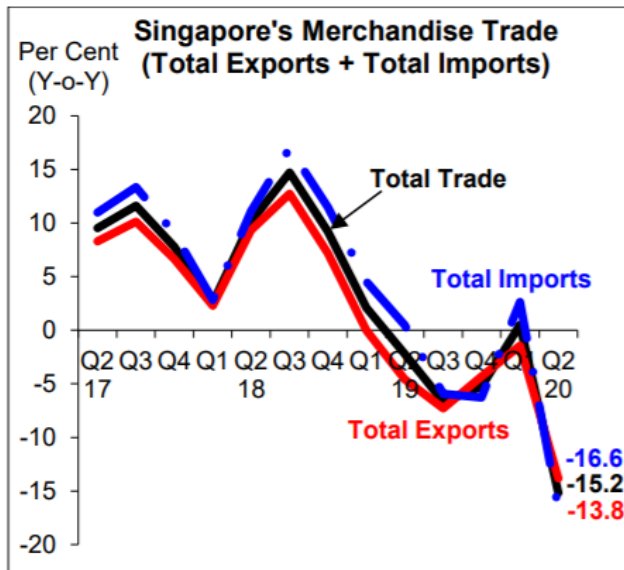
Local Economic Impact of COVID-19

Total trade declined over the year in August 2020; both exports and imports decreased



Source: ESG – Singapore's External Trade – August 2020

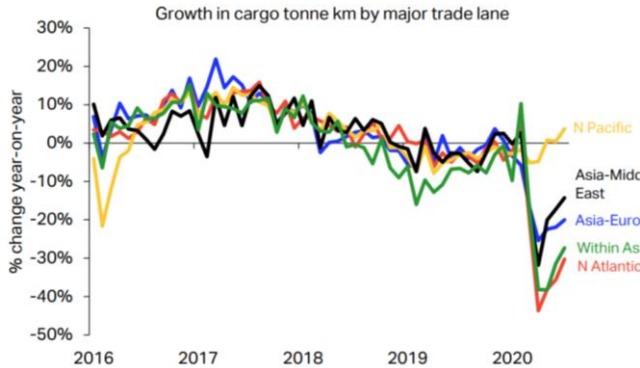
Total merchandise trade declined by 15.2% in 2Q 2020, after the 0.5% growth in 1Q 2020



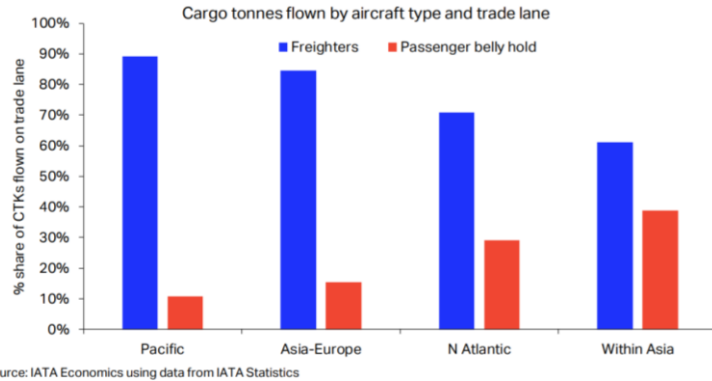
Source: ESG Review of 2Q 2020 Trade Performance

Global Airfreight Impact of COVID-19

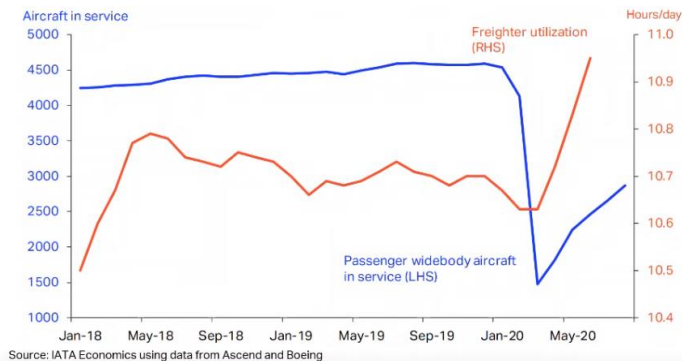
Cargo capacity shortage driving trade lane differences



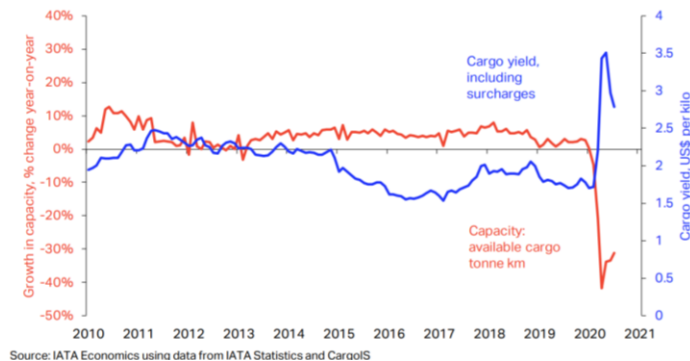
Freighters are carrying most cargo on all trade lanes
Usually **more than half** is carried in the belly holds of passenger aircraft



A challenge is the **severe shortage of air cargo capacity**. Freighter utilization high and widebody passenger aircraft slow to return

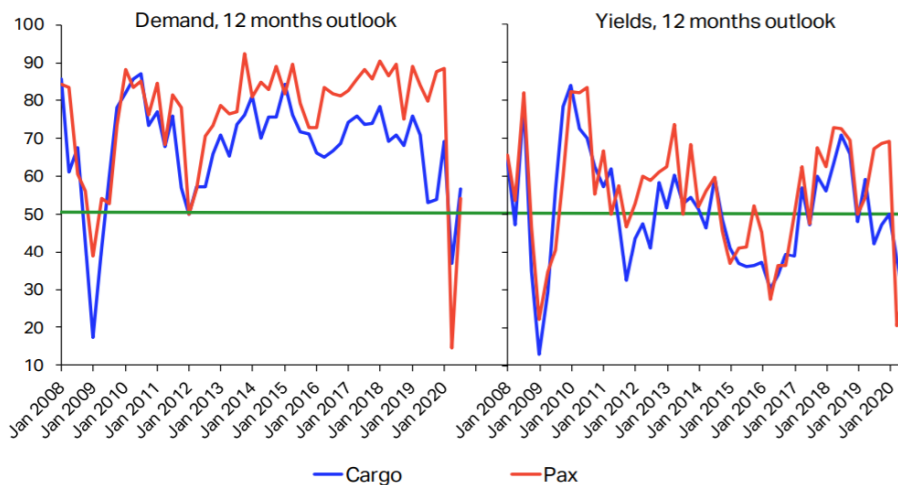


Shortage of cargo capacity has forced yields higher
July capacity down -31.1% yoy, yields up 60% vs last year



The chart shows the forward-looking **demand and yield** industry expectations for both the **passenger (red)** and **cargo (blue)** segments.

Demand and Yield Expectations

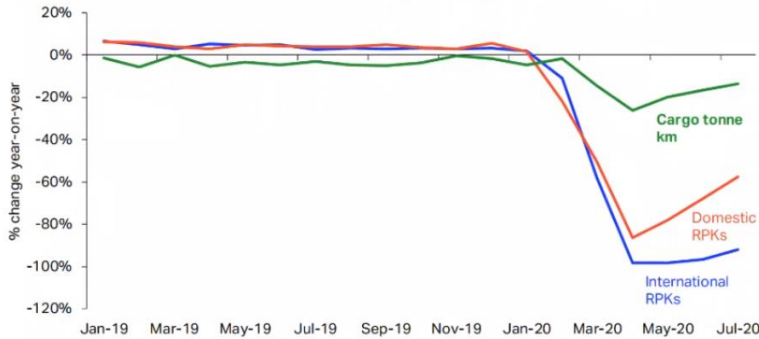


Global Airfreight Impact of COVID-19

Demand for air cargo much more robust than air travel

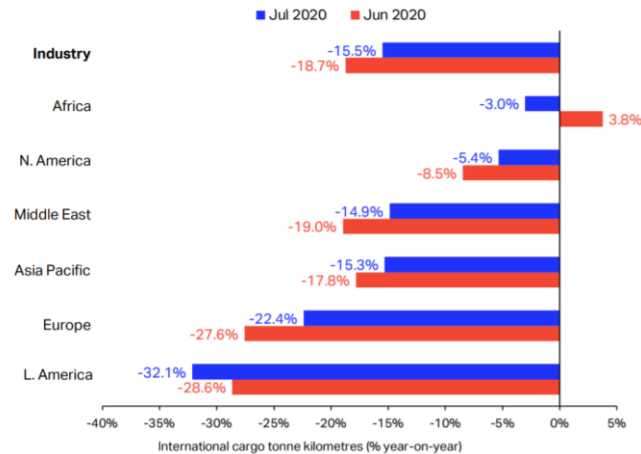
July cargo tonne km flown down -13.5% yoy vs -79.8% for global RPKs

Global air travel and cargo volume growth



Source: IATA Economics using data from IATA Statistics

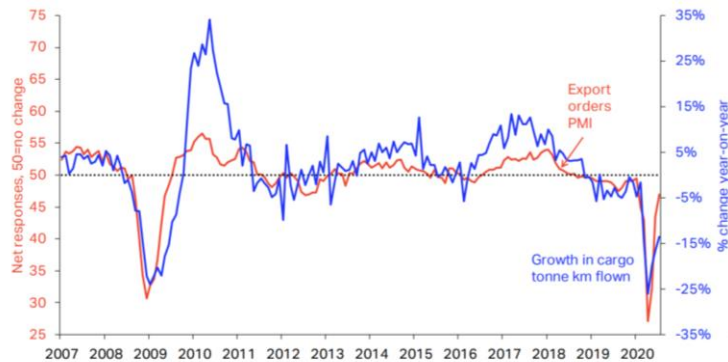
International CTK growth



Sources: IATA Economics, IATA Monthly Statistics

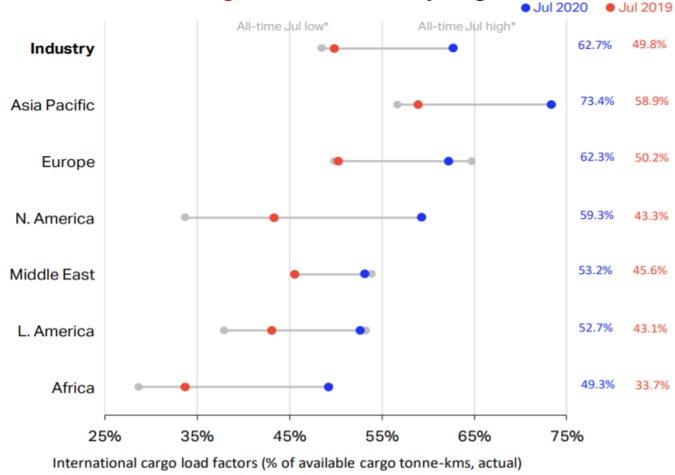
Export orders up sharply points to strong cargo volumes

Export orders are rising substantially and air cargo outperforms in upturns



Source: IATA Economics using data from IATA Statistics and Markit

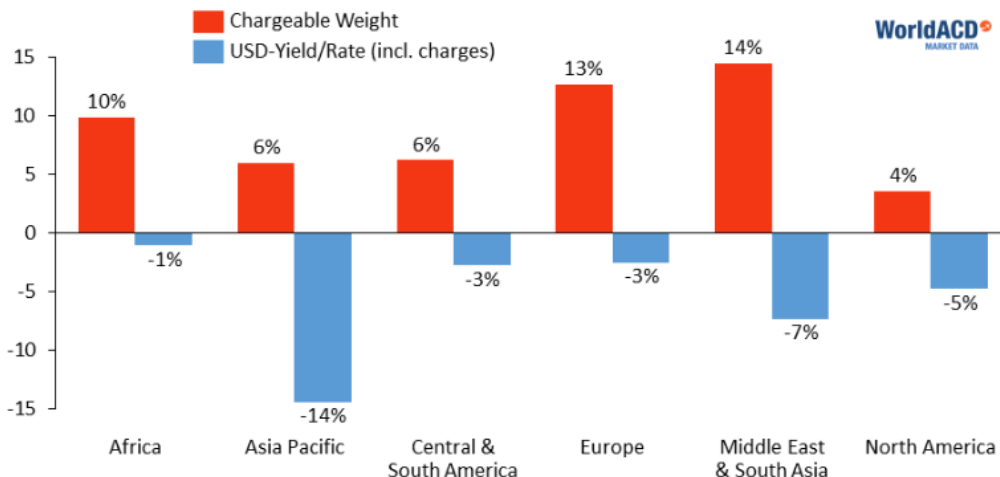
International cargo load factors by region



Sources: IATA Economics, IATA Monthly Statistics

Normality in air cargo still a long way off

Change in volume and yield/rate from June to July 2020 - per origin region



Source: WorldACD

Global Economic Impact of COVID-19

Coronavirus Wreaks Havoc on Economic Growth Prospects

Percentage point change in real GDP growth projections for 2020 due to the COVID-19 pandemic*



* June 2020 projections vs. January 2020 projections
Source: World Bank

Q2 2020 Merchandise Trade Volume

-14.3%

World merchandise trade volume decreased by 14.3% in the second quarter of 2020 over the previous quarter, in seasonally adjusted terms.

Average growth of world trade



Export growth by region

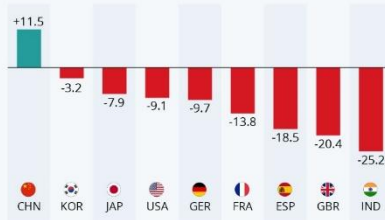
q-on-q % change, Seasonally adjusted



Preliminary Data
Sources: WTO & UNCTAD

Coronavirus Causes GDP Contraction Around the World

2020 Q2 GDP growth in selected countries (in percent)



Quarter-on-quarter growth, not annualized
Source: OECD

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Import growth by region

q-on-q % change, Seasonally adjusted



Preliminary Data
Sources: WTO & UNCTAD

Projected Global Economy Impact of COVID-19

IMF Slashes Forecast Amid "Crisis Like No Other"

Global GDP growth estimates published by the IMF before and during the COVID-19 pandemic

January 2020 estimates April 2020 estimates June 2020 estimates



Source: International Monetary Fund

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2021 to Set off Avalanche of Business Insolvencies

Projected increase of business insolvencies in 2021 compared with 2019 (in percent)



As of July 2020

Source: Euler Hermes

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Projected Global Economy Impact of COVID-19

Latest World Economic Outlook Growth Projections

(real GDP, annual percent change)	PROJECTIONS		
	2019	2020	2021
World Output	2.9	-4.9	5.4
Advanced Economies	1.7	-8.0	4.8
United States	2.3	-8.0	4.5
Euro Area	1.3	-10.2	6.0
Germany	0.6	-7.8	5.4
France	1.5	-12.5	7.3
Italy	0.3	-12.8	6.3
Spain	2.0	-12.8	6.3
Japan	0.7	-5.8	2.4
United Kingdom	1.4	-10.2	6.3
Canada	1.7	-8.4	4.9
Other Advanced Economies	1.7	-4.8	4.2
Emerging Markets and Developing Economies	3.7	-3.0	5.9
Emerging and Developing Asia	5.5	-0.8	7.4
China	6.1	1.0	8.2
India	4.2	-4.5	6.0
ASEAN-5	4.9	-2.0	6.2
Emerging and Developing Europe	2.1	-5.8	4.3
Russia	1.3	-6.6	4.1
Latin America and the Caribbean	0.1	-9.4	3.7
Brazil	1.1	-9.1	3.6
Mexico	-0.3	-10.5	3.3
Middle East and Central Asia	1.0	-4.7	3.3
Saudi Arabia	0.3	-6.8	3.1
Sub-Saharan Africa	3.1	-3.2	3.4
Nigeria	2.2	-5.4	2.6
South Africa	0.2	-8.0	3.5
Low-Income Developing Countries	5.2	-1.0	5.2

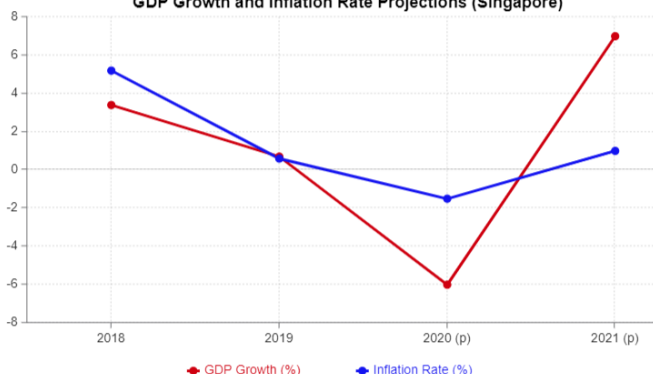
Source: IMF, World Economic Outlook Update, June 2020

Note: For India, data and forecasts are presented on a fiscal year basis, with FY2020/2021 starting in April 2020. India's growth is -4.9 percent in 2020 based on the calendar year.

INTERNATIONAL MONETARY FUND

IMF.org

GDP Growth and Inflation Rate Projections (Singapore)



◆ GDP Growth (%) ◆ Inflation Rate (%)

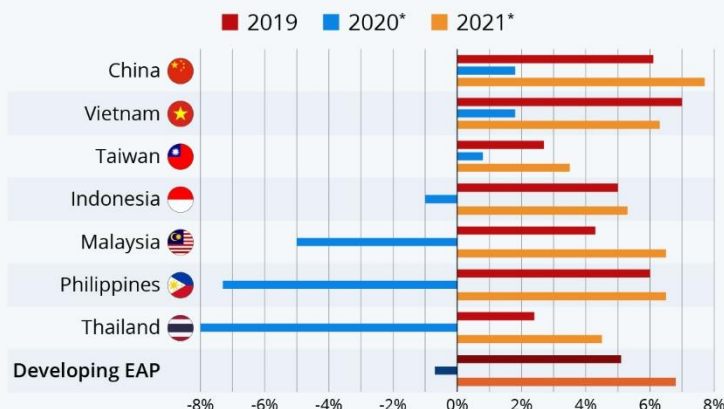
Made with Visme Infographic Maker

(Updated as of August 6, 2020)

Source: AMRO Asia

Which Growth Regions in Asia Will Suffer GDP Losses?

2019 GDP growth and 2020/2021 expected GDP growth for developing countries in East Asia



* projection

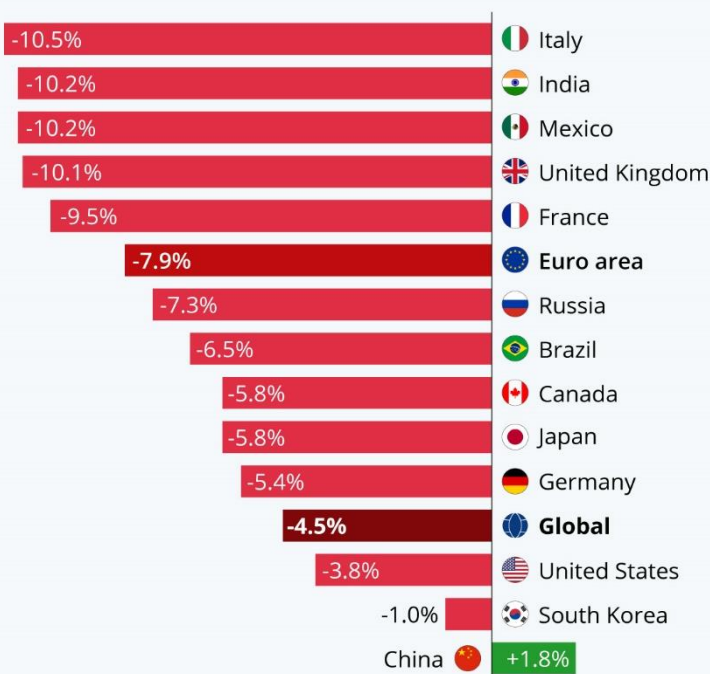
Source: ADB Asian Development Outlook Update (September 2020)



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How Hard Will GDP Be Hit in 2020?

Year-on-year real GDP growth forecasts for 2020



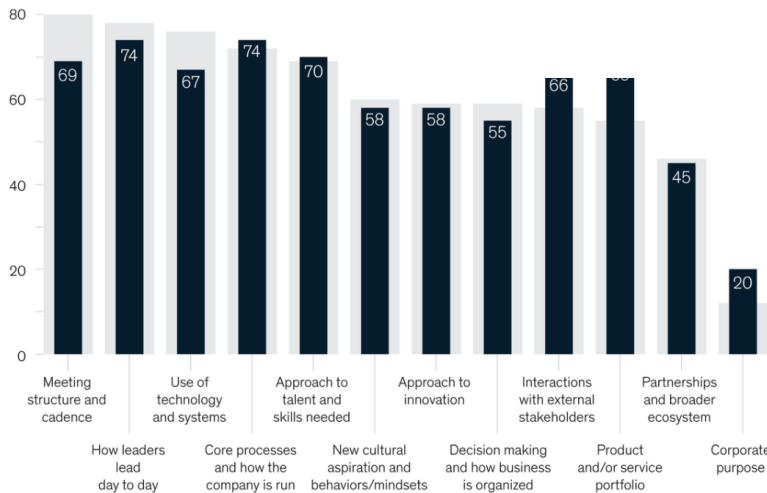
Source: OECD



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Global Sentiments of COVID-19

Share of respondents who say their organisations are **considering or implementing given change** in response to COVID-19

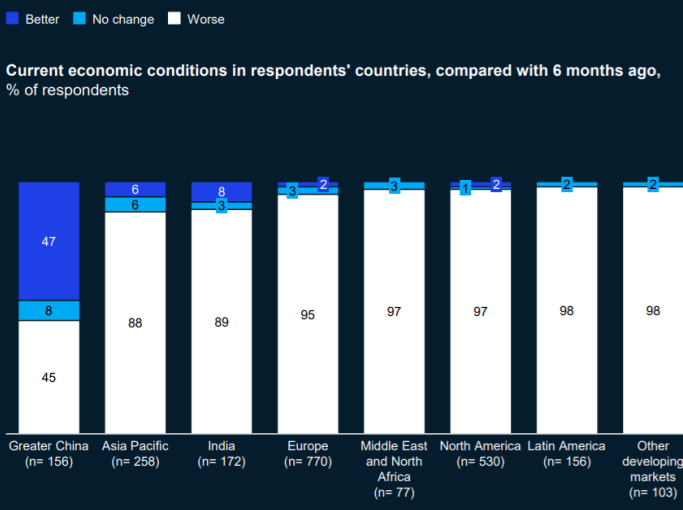


Source: McKinsey & Company



Source: Comcast Business Community, July 2020

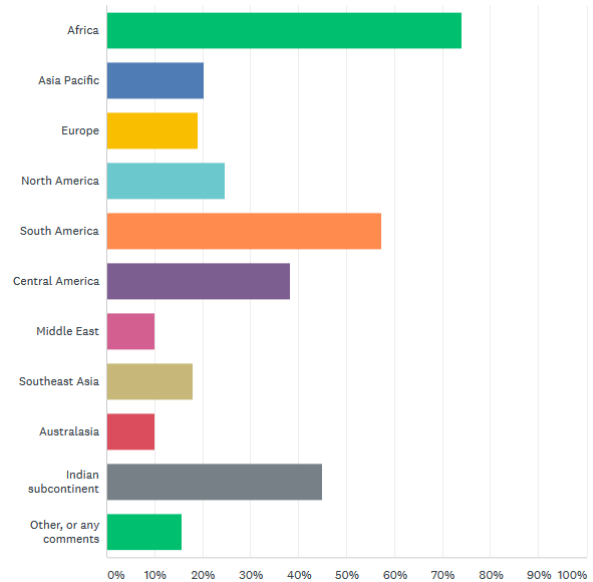
Global perception about the current economic situation is **worsening** around the World



Source: WTO Secretariat

Which regions of the world will face the **greatest COVID-19 vaccine supply chain issues?**

74% of respondents (allowed to pick more than one region) felt there would be issues in Africa, just ahead of South America with 57%, the Indian subcontinent with 45% and Central America with 38%.

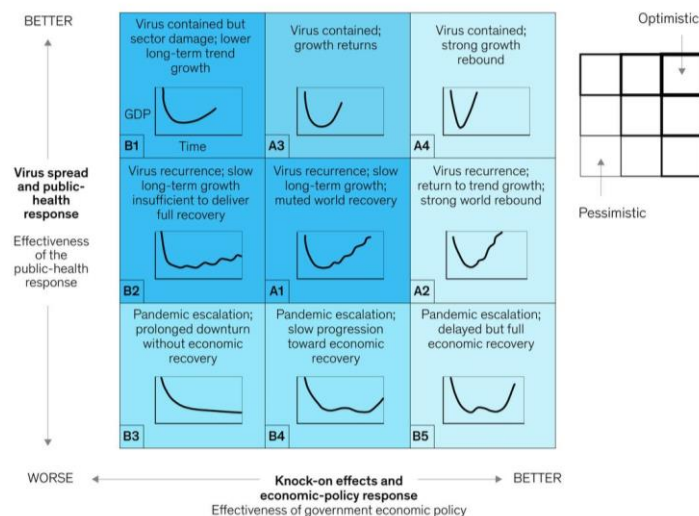


Source: IATA Economics using data from IATA Statistics

Respondents continue to choose A1 as the likeliest COVID-19 scenario for their countries, but responses have **shifted toward B2**.

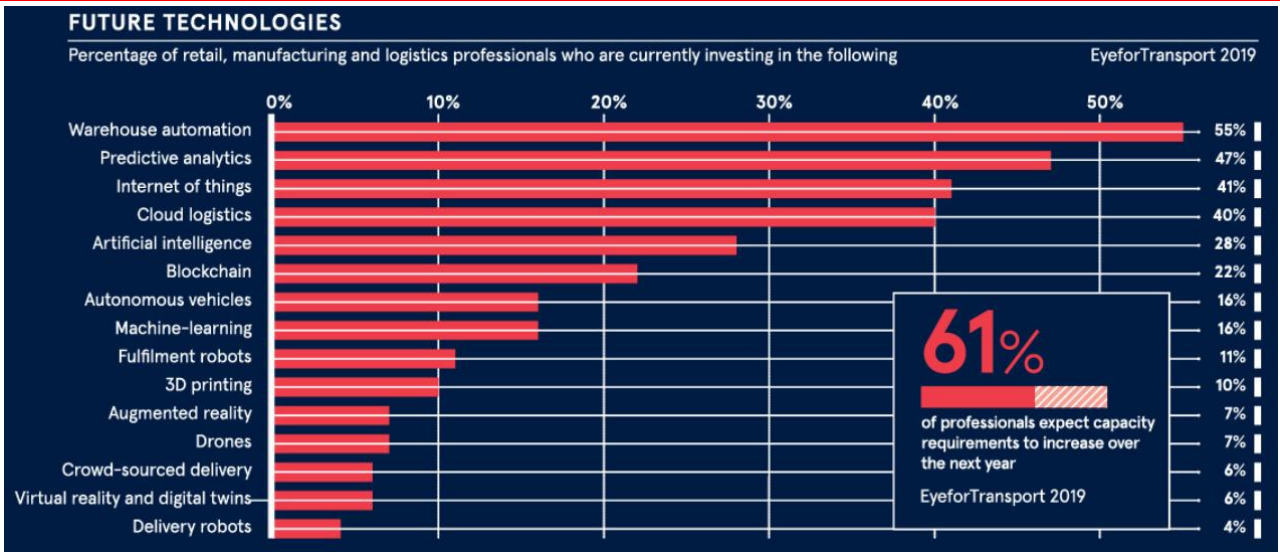
Most likely scenario for COVID-19's impact on GDP, % of respondents (n = 2,072)

Respondents' countries



Source: McKinsey & Company, July 2020

Other Impacts of COVID-19

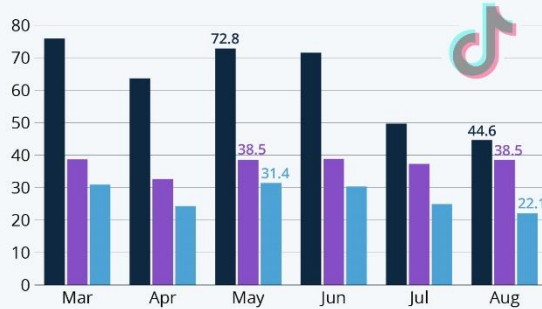


Source: The Future of Supply Chain Automation – Visual Capitalist (Published in May 2020)

High Times for TikTok

Global monthly downloads of selected social apps on the Android and Apple stores in 2020 (in millions)

■ TikTok ■ Instagram ■ Facebook



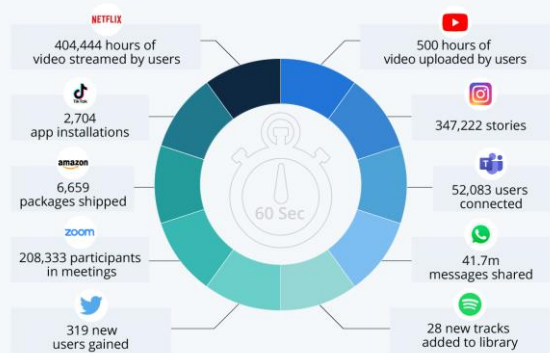
Excludes lite versions
Source: Airnow Data



statista

A Minute on the Internet in 2020

Estimated amount of data created on the internet in one minute



Source: Visual Capitalist



statista

Lockdowns have **accelerated digital adoption**, which is driving new patterns of consumption

Post-COVID consumer expectations

Intent to increase or decrease time spent

Decrease Increase



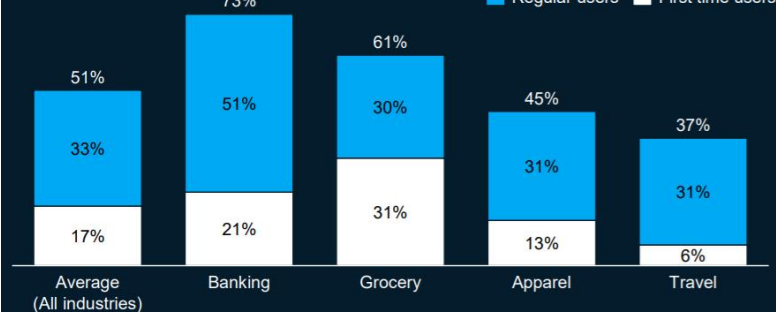
Source: McKinsey & Company

Consumers are accelerating adoption of digital channels

Most first-time customers (~86%) are satisfied/ very satisfied with digital adoption and majority (~75%) plan to continue using digital post-COVID

% of respondents

■ Regular users ■ First time users



SAAA e-AGM 2020

SAAA e-AGM 2020



SAAA@Singapore organized its first virtual Annual General Meeting (AGM) 2020 on 15 September 2020. The event had concluded successfully with the online attendance of 27 ordinary members and 1 associate member.



In the Chairman's opening address, Mr Steven Lee expressed regrets on being unable to meet the members community in person. Although SAAA@Singapore had originally scheduled an in-person AGM in June 2020, the COVID-19 pandemic and circuit-breaker measures in Singapore necessitated that the event move online. COVID-19 pandemic has acted

as a catalyst for digitization and technological advancements and in view of this, Mr Steven Lee emphasized on the paramount importance to maintain an open mind to embrace new digital solutions and platforms to strive on during such challenging times.

Mr Benjamin Ong, Honorary Treasurer, shared with the audience on the financial summary and budget of SAAA@Singapore. This was followed by Mr Jimmy Ler, Honorary Deputy Secretary, who referred to the recent industry events of the association such as SAAA Digital Payment The Way Forward Webinar and future webinar: October Series Air Cargo Digitalization.

Through proxy, SAAA e-AGM approved on the minutes of the 45th AGM 2019 held on 15 February 2019, the EGM minutes held on 27 June 2019, the Council's report and audited accounts for the

S/N	Names	Representing
1	Steven Lee	CEVA Logistics Singapore Pte Ltd
2	Paul Teo	Speedmark Air Transportation Pte Ltd
3	Richard Chua	Yamato Transport Pte Ltd
4	Jimmy Ler	Logwin Air+Ocean Singapore Pte Ltd
5	Benjamin Ong	Alliance 21 Pte Ltd
6	Richard Tan	Merstar International (S) Pte Ltd
7	Ramadas Naidu	ISS Global Forwarding Asia Holding Pte Ltd
8	Joseph Khoo	Quickflo Logistics Pte Ltd
9	Marc Ong	Aspac Aircargo Services Pte Ltd
10	Ken Chua	UT-WAYS Freight Services Pte Ltd
11	Daniel Chng	Airtropolis Express (S) Pte Ltd
12	Gary Ong	CargoTec Pte Ltd
13	Gabriel Lam	Shalom Aviation Pte Ltd

year ended 31 December 2019, budget for the ensuing year 2020, annual subscription and entrance fees for ensuing financial year, and the appointment of Thong & Lim as external auditor. A live voting was conducted during the virtual meeting, of which Mr Richard Chua, Honorary Secretary, announced upon the 19 votes in approval to elect the 13 nominees for the new term of SAAA Council Board 2020/2022.

Mr Paul Teo, Deputy Chairman, expressed thanks to members for their continued trust in SAAA@Singapore and strong support in attending SAAA e-AGM 2020. SAAA@Singapore is committed to continually serve the members' community with passion and dedication. With that, SAAA e-AGM 2020 came to an end.

SATS Cosys + Cutover Briefings & ESG Meeting

SATS Cosys + Cutover Briefings

SATS and SAAA co-organized the virtual SATS Cosys + Cutover briefings on 13 and 14 August 2020. In the sessions, SATS shared with the audience on SATS Cosys + Cutover timeline.

To date, the cutover of all foreign carriers have been handled. The migration for SQ group will begin in end September 2020 in three waves. And, SATS will launch the new web portal by end 2020. The new web portal will offer some of the features such as booking of SATS express cargo, upload ePouch and password. For any enquiries, there will be hotline service provided during end September to October 2020.

Overall, the briefings ended on a good note.

SAAA Meeting with ESG



On 8 September 2020, SAAA@Singapore had a meeting with Enterprise Singapore (ESG). The meeting involved fruitful discussions between the two parties. There's much to look forward to on the way paved ahead that SAAA could collaborate with ESG for future opportunities in the logistics industry.

SAAA@Singapore Industry Updates (Past Events)

Future Economy Conference and Exhibition



FECE 2020, in its fourth annual edition, was organised by Singapore Business Federation (SBF) in collaboration with five government agencies as strategic partners – Ministry of Trade and Industry, IMDA, SkillsFuture Singapore, Enterprise Singapore and Workforce Singapore, together with 26 trade associations and chambers as supporting organisations.

Themed “Empowering People & Embracing Digitalisation for Resilience & Resurgence”, this year’s FECE was held online and well attended by more than 1,000 business owners and leader. The highlights of the FECE 2020 focused on how businesses can optimise their digitalisation efforts and upskill their talent to reap sustainable business growth during this challenging period.

The event was held on 22 and 23 September 2020. It featured 19 industry-leading speakers from businesses such as banking, logistics, e-payments and e-commerce. The speakers shared on their expertise on topics such as Navigating the New Normal: Agility, Innovation & Technology, Emerging Stronger: Rebuilding and Restarting with Data, Igniting Recovery: Driving a New Chapter of Digital Possibilities and Strengthening Resilience: Finding New Customers in the New Normal.

Members Update




@ Singapore

*SAAA@Singapore would like to give a
Warm Welcome to
Our Newest Members!*



Crane Worldwide Logistics (S) Pte Ltd



Megacorp Freight Services Pte Ltd

vCargo Cloud Pte Ltd won the Singapore Business Review National Business Awards 2020 for trade technology



PHOTO: Mr Desmond Tay (Right), VCC Chief Executive Officer, receiving the trophy from Mr Paul Howell (Left), Managing Editor of Singapore Business Review

The Covid-19 pandemic has affected the economy and people globally. In such trying times, vCargo Cloud Pte Ltd had designed a platform —CamelONE to revolutionise the trade and logistics industry.

CamelONE consists of a suite of interconnected modules to simplify the complexity of international trade, including compliance and documentation. The CamelONE platform allows stakeholders to connect and exchange digitised information seamlessly. These connections build an ecosystem which aims to enable a seamless end-to-end cross-border trade process, thus simplifying global trade.

Adopting the UN/CEFACT “Buy-Ship-Pay” reference model, the CamelONE platform has reduced logistics costs by 10%-15% for SME shippers and has also increased productivity and reduced reliance on manpower for logistics service providers. It has also facilitated access to trade finance facilities that SME businesses would otherwise not have access or be eligible for financing.

vCargo Cloud Pte Ltd will continue to strive and innovate using technology, to simplify the complexity of international trade, and to keep bringing more efficiencies as well as cost savings for stakeholders in the trade ecosystem.

Upcoming Events – Mark Your Calendar

SAAA Virtual October Webinar Series

SAAA@Singapore is pleased to present our very first SAAA Virtual October Webinar Series from 21 to 23 October 2020 for our SAAA members.

Join us in this webinar as we partner with various stakeholders to share insights on three main focus areas: Aviation Safety, Operations Excellence with Digitalization and Payment Digitalization spread across different days. For more information, kindly email to saaasin@saaa.org.sg and/or to indicate your interest to sign up for the specific session.



@ Singapore

The Incoterms 2020 provides comprehensive working knowledge of International Chamber of Commerce (ICC)'s globally recognised commercial trade terms, which offer specific guidance for those participating in the import and export of global trade.

INCOTERMS



2020

COURSE OUTLINES:

- History of International Chamber of Commerce
- What is Incoterms
- Evolution from 1923 to 2010
- Understanding Incoterms
 - Purpose
 - Implications
- Incoterms Rules & Types
 - Segregation
 - Types
 - Focus
 - Risks
 - Responsibilities (Buyer & Seller)
 - GAPS in Insurance
- Changes in Incoterms 2020
- Analyzing the intertwined relationship on Costs in association with each term
- Usage of Incoterms
- Practical Application
- Case study

About the Instructor

Mr. Lawrence Lim has 30 years of experience in the freight and logistics and supply chain sectors. He had witnessed the industry transform and thus acutely understand the needs and the challenges that lies ahead. Throughout the course of his career, he had the privilege to work with a wide spectrum of brands and have worked across European and Asian markets, developing an acute sense of what works in these industries.

Who Should Attend?

- Staff involve in effecting
- Procurement
 - Logistical arrangement
 - Coordinating of goods inbound and outbound

Benefiting from insight, to be able to advise and comprehend costs and obligation implication

Upcoming Industry Events & Training Schedule



UPCOMING **INDUSTRY**

Events

2020

Date	Industry Event
Oct 07	Strategic Trade Controls in Singapore and Asia
Oct 07 – 08	B2B Marketing Leaders Forum Asia
Oct 13 – 16	Annual Conference of Centennial Logistics Network
Oct 14 – 15	Big Data World (BDWSG)
Nov 09 – 13	Singapore FinTech Festival (SFF)
Nov 10	B2B Branding - You Need Different Horses For Different Courses
Nov 10 – 11	APEX Asia expo
Nov 17	Singapore International Transport Congress and Exhibition
Nov 25 – 27	Lab Indonesia 2020
Dec 02 – 03	Digital Marketing World Forum (DMWF Asia)



*Information are deemed accurate at time of print and may still subject to changes.
Due to COVID-19 situation, kindly note on the high possibility of events delay/cancellation.

SAAA Training Programs Schedule for 2020

Training	October	November	December
Airfreight Forwarders Basic Course	06 th – 08 th	11 th – 13 th	
DG Regulations Initial Course	12 th – 16 th	02 th – 06 th	07 th – 11 th
DG Refresher Course	19 th – 20 th	09 th – 10 th	01 st – 02 nd
Incoterms 2020 (Virtual classroom)	27 th	24 th	
Supply Chain Overview (Virtual Classroom)	28 th	26 th	



FOR MORE INFORMATION ON TRAINING MATTERS

Please contact Ms Peggy Lim at 6545 5006 or admin@saaa.org.sg



SAAA CARGO SERVICES PTE LTD

7 Airline Road, #04-05, Cargo Agents Building E,
Changi Airfreight Centre, Singapore 819834.

Tel: 65 6545 4620

Fax: 65 6542 6820

Announcements



Members & Friends

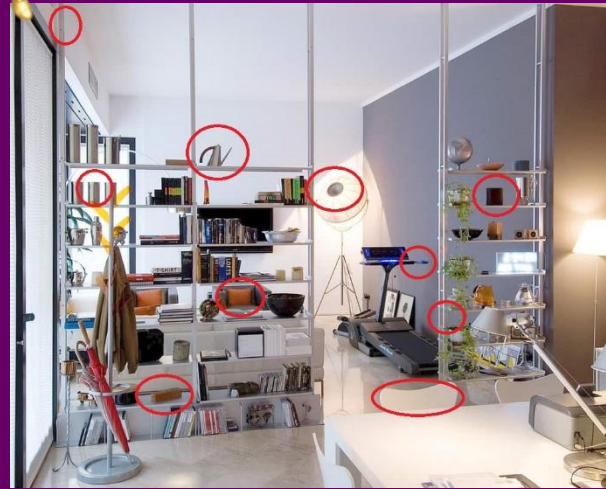
**Happy
Mid-Autumn Festival**

Congratulations to
**Xin Yi – Pantos Logistics
Singapore Pte Ltd**
our winners of the previous
“Spot the Difference” game!

We encourage YOU
to participate in the current
“Spot the Difference” game on the next page!



ANSWERS
Did you get them right?



SAAA e-Learning Courses Coming Soon!



SAAA E-LEARNING COURSES ARE COMING SOON!

SAAA@Singapore is pleased to announce that our SAAA e-Learning Courses are coming soon!
Do look out for these 3 courses and sign up for them!

INTRODUCTION TO THE AIR CARGO BUSINESS



Gain an understanding of airport and airline operations. Learn on the Aviation regulations and associations and be equipped with basic knowledge of aviation security, safety and training.

Three e-certificates will be issued for the completion of these e-Learning Courses.
For more information, please contact Ms Peggy Lim at 65455006 or email to admin@saaa.org.sg.



ULD HANDLING

IATA has developed ULD Regulations (ULDR) for standards and procedures concerning the specifications, handling, restraint and maintenance of ULDs for operational personnel. Learn how to comply with international ULD training standards and help your company gain compliance with the existing requirements.

CARGO HANDLING

Become familiar with general provisions and regulations (including Dangerous Goods), operational hazards and required security measures.



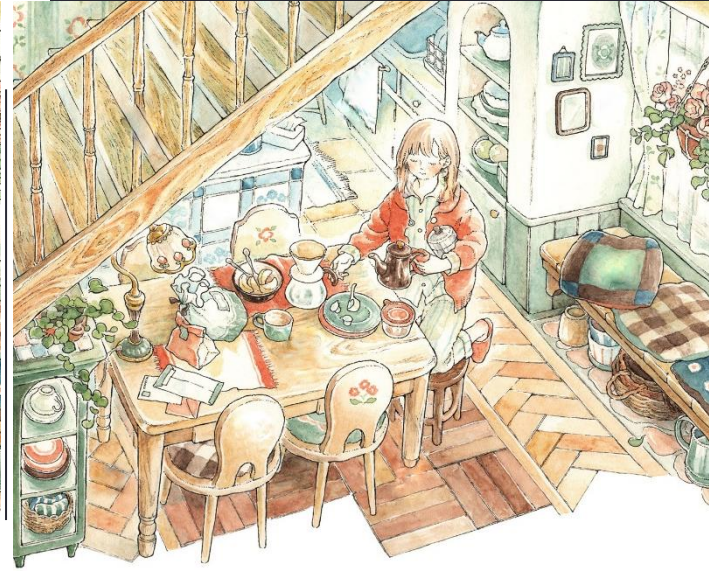
SAAA@Singapore 'Spot the Difference' Game

WIN a \$20 CapitaVoucher*
by participating in
Our
'Spot the Difference'
Game!



Simply spot and circle in **red** the 10 Differences, scan this page and email it to saaasin@saaa.org.sg by 20th November 2020. Please state your name, organization, office mailing address, contact and email address in your submission.

*The first 5 scans received (with the correct differences circled) will be entitled to a \$20 CapitaVoucher.



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Our Services:

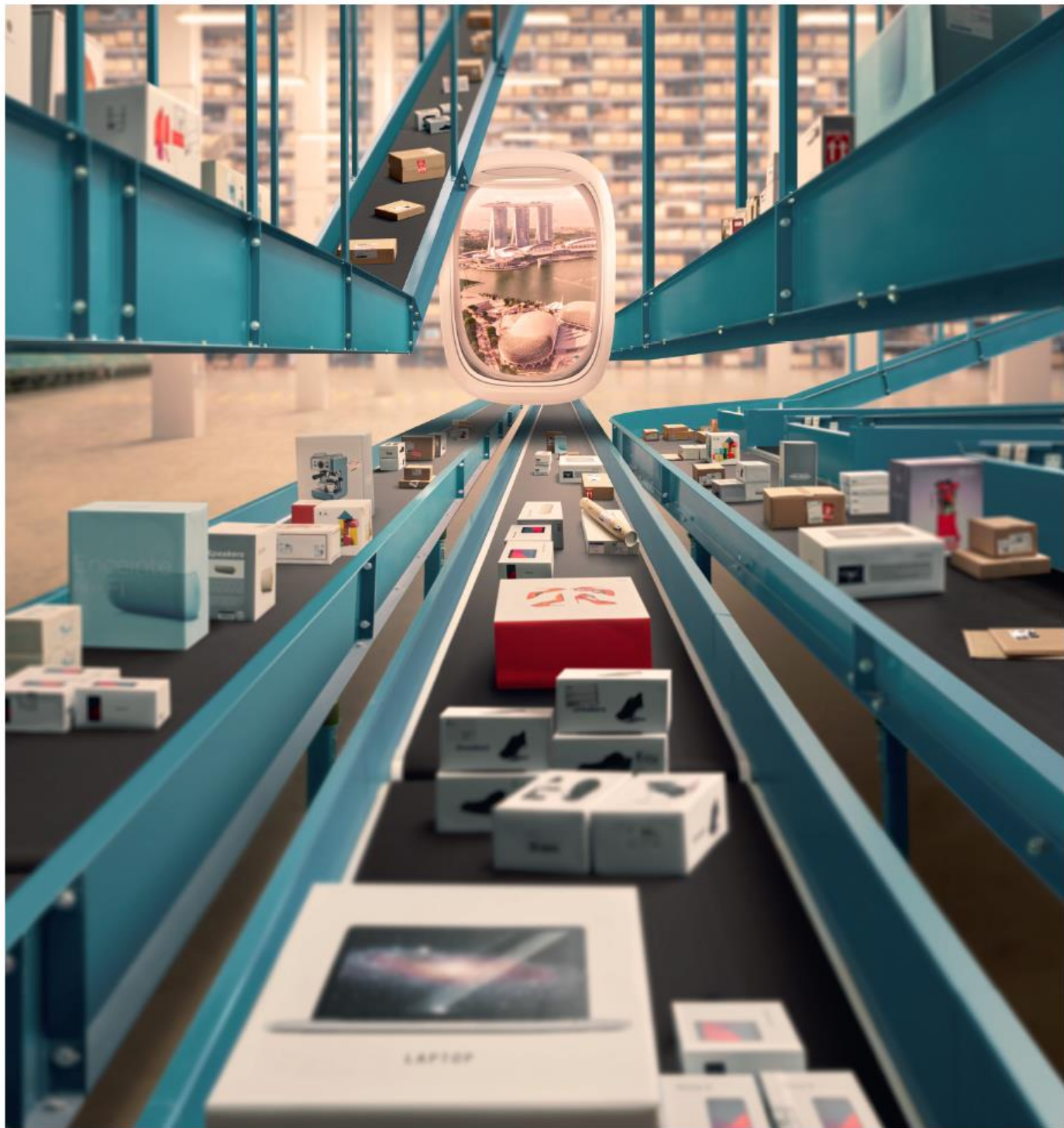
- *DAP & DDP nationwide (major air and sea ports)
- *Competitive Air and Sea Freight Ex: Japan to Singapore & Worldwide
(we consign your nomination directly to your company)

We do not handle Personal Effects, E-Commerce, Perishable & Exw: DG

Email: of@silkexp.co.jp - Nozomi Mitani/Ms
op@silkexp.co.jp - Ling Yang/Ms



Singapore Contact - Cleo Tan & Oliver Khew
Tel: 6542 8081 - ae@silke.com.sg



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