

# PERSPECTIVES



*Special Thanks & Kudos to  
Logisticians and Medical  
staff around the world who  
are putting their best foot  
forward to be the dedicated  
lifeline of the Logistics  
network for transportation  
of essentials and to strive  
on to contain the pandemic.*



## HIGHLIGHTS

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# Something to chew NOTE on first.....



Dear SAAA Members, Readers  
and all,

Welcome to the first issue of  
SAAA "Perspectives" 2020 –  
a newsletter aimed at providing you with the on-goings in our  
Aviation Industry.

The first quarter of 2020 had flashed past us in the blink of an eye and we are currently engulfed in the whirlwind of news about the COVID-19 pandemic. During this period, our Aviation industry had been directly impacted and we bear witness to the outpouring support from our Singapore government agencies with various budget initiatives and support packages to uphold the different sectors and Singapore's economy. We are heartened by the efforts and likewise, as an Association, we want to be the strength of pillar for you, our esteemed member community.

We understood the difficulties faced in the constant search for essentials for temperature screening of employees and visitors. In goodwill collaboration with Singapore Business Federation (SBF), we had secured a limited number of OMRON thermometers and distributed the supplies accordingly.

We have also acknowledged on the need for business transformation efforts and to reskill and upskill workforce in preparation for the economic rebound. We are pleased to announce that we are currently partnering Workforce Singapore (WSG) to work towards possible implementation of an Enhanced Place and Train Program relevant to our member community. On this note, let's all stay safe together and motivated to overcome the difficulties ahead of us.

Warmest Regards,  
"Perspectives" Editorial Team

MCI (P) 071/04/2020

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## Government Events / News – WSH Council & MHA

### Vehicle maintenance is important!

No matter how competent a driver is, he and his passengers will not be safe unless the vehicle is in good condition. Regular vehicle maintenance reduces the chance of a vehicle breakdown and helps avoid accidents. It is important that vehicles remain in good running conditions at all times.

- **Vehicle servicing regime**

The maintenance regime of the vehicle should follow the manufacturer's recommendation closely. A well-maintained vehicle is more likely to work better and last longer. Generally, servicing should be done at a prescribed period of time or mileage intervals and is carried out by trained and qualified technicians.

- **Daily pre-operational check**

Daily vehicle checks should be conducted by drivers before vehicles are operated. Such checks are a simple and effective way to spot potentially dangerous issues or defects.



*Scan the QR code for a sample daily vehicle checklist*



*Driver performing daily pre-operational check on vehicle*



### Harm Prevention Seminar 2020



The Harm Prevention Seminar was held at the Lifelong Learning Institute on 20 January 2020. The seminar was organised by the Office of Chief Psychologist (OCP) under the Ministry of Home Affairs (MHA) and brought together academia, mental health experts and partners from across government and non-governmental agencies, to discuss on the robust research on the harms of drugs and anti-drug approaches, as well as the evidences to support it.

The various drug-related research studies have been compiled into a special edition of the Home Team Journal - "Special Issue: Spotlight on Drugs". The articles within provide insights on various aspects of the drug problem, from social and economic costs on society, consequences of liberalising drug policies, to Singapore's anti-drug policies. The journal can be viewed on MHA's website.

Overall, the seminar was well attended by around 300 professionals in the field of drug prevention and rehabilitation.

## Government Events / News – CAAS

### Lessons from Undeclared Dangerous Goods Incidents



Many ordinary articles used for various industrial, commercial or consumer purposes may be classified as dangerous goods. Some common examples include gas cylinders, fire extinguishers, aerosol cans and lithium batteries. In 2019, Changi Airport handled more than 350,000 consignments of dangerous goods that were transported as air cargo. Because of the hazards inherent within dangerous goods, offering undeclared dangerous goods for carriage as air cargo poses a safety risk to aircraft and its occupants and could potentially lead to catastrophic consequences. For this reason, it is important that shippers and freight forwarders comply with the regulations when offering dangerous goods consignments for transport by air.

Two recent incidents that were reported to CAAS illustrate how undeclared dangerous goods contained in general cargo consignments were offered by shippers and freight forwarders for carriage by air. In January and March this year, security screening staff at dnata Cargo Centre detected hidden dangerous goods contained in two unrelated general cargo consignments offered for carriage by air. The first consignment involved three dry chemical powder fire extinguishers and the second consignment involved three gas cylinders that were later found to contain compressed air. Fire extinguishers that are pressurised and cylinders filled with compressed air are classified as dangerous goods according to the regulations.

In both instances, freight forwarders had declared the contents of their consignments to contain “Ship Spares” on the air waybills. For the consignment containing fire extinguishers, the freight forwarder involved had earlier verified that the dry chemical powder was not classified as dangerous goods based on the safety datasheet provided by the shipper not realising that pressurised fire extinguishers containing the substance would meet the requirements for classification as dangerous goods. Although the shippers of both consignments had not attended dangerous goods training, they had accurately listed the contents of goods on their shipping invoices and packing lists.

#### Lessons learned:

1. Offering undeclared dangerous goods for transportation by air are criminal offences under the Air Navigation Order;
2. Employees of shippers and freight forwarders should be equipped with knowledge and information to help them identify dangerous goods;
3. Freight forwarders should carefully review the contents of goods on the shipper’s invoice and packing list to identify hidden dangerous goods;
4. Freight forwarders should seek confirmation from shippers to verify if the contents of its consignment contained dangerous goods;
5. Freight forwarders are encouraged to provide dangerous goods information to help its customers identify dangerous goods intended for transportation as air cargo; and
6. Safety Data Sheets (SDS) are only applicable to substances but not articles. Non-dangerous goods substances contained in cylinders, vessels or aerosol cans may not appear to be classified as dangerous goods on a SDS. However, when cylinders, vessels or aerosol cans containing non-dangerous goods substances are pressurised, such articles would be classified as dangerous goods and must comply with safety regulations when transported by air.

## Government Events / News – MOH & SPF

### Do not provide *Financial details* for coronavirus contact tracing

#### COVID-19 SCAM ALERT



Scammers are using automated voice calls or impersonating Ministry of Health (MOH) staff or the contact tracing team

The scammers are asking users to provide personal information including financial details

Sometimes the scammers say you have to collect documents from the ministry

#### NOTE

- MOH will not ask for your financial details during contact tracing
- MOH will not ask you to collect documents from them
- If you're unsure about the authenticity of the calls, check via the MOH hotline at 1800-333-9999

Infographic: Kenneth Choy  
Source: Ministry of Health

In lieu of the coronavirus outbreak, the Ministry of Health (MOH) has been contacting individuals for contact tracing. However, MOH will not ask for financial details during such calls.

This comes after a message warning of a contact tracing phone scam was widely circulated on social media.

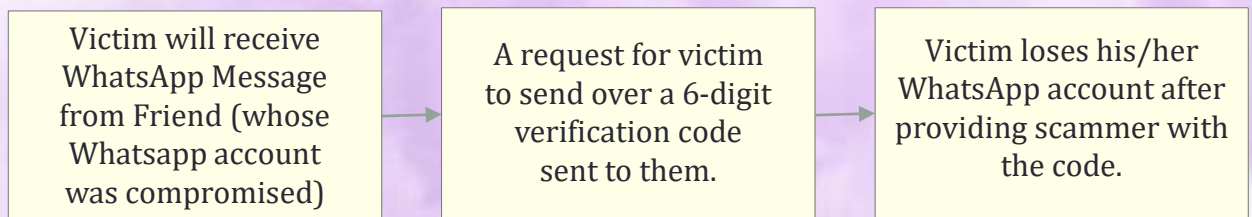
If you received a contact tracing call from MOH and wish to verify the authenticity of the phone call, please call MOH general hotline at 6325-9220.

In conclusion, there are no government agency which will request for personal details or transfer of money over the phone or through automated voice machines.

### New Variant of Scams involving Whatsapp

Since December 2019, the Police have received at least 18 reports of a new variant of scams involving the takeover of WhatsApp accounts.

#### How does the scam work?



Through these compromised WhatsApp accounts, scammers would impersonate as the victims' friends and ask the victims for their contact numbers and images of their credit or debit cards. Victims were also told to share the One-Time Password (OTP) that they received. This resulted in a discovery of unauthorized transactions made on their accounts.

Members of the public are advised to adopt the following measures to prevent their WhatsApp accounts from being taken over: **Never share your WhatsApp account verification codes** with anyone; beware of unusual requests received over WhatsApp, even if they were sent by your WhatsApp contacts; and protect your WhatsApp account by enabling the 'Two-Step Verification' feature, which is available under 'Account' in the 'Settings' tab of your WhatsApp application.

## Government Events / News – MOF, ICA & Singapore Food Agency

The Singapore Business Federation (SBF), with the support of the Ministry of Finance (MOF), organised the Budget 2020 Briefing for Trade Associations and Chambers (TACs) at the Treasury Auditorium on 20 February 2020.

The opening remarks were delivered by Second Minister for Finance and Second Minister for Education, Ms Indranee Rajah.

Given the outbreak of COVID-19, this year's sharing session unveiled on the various budget measures to cushion the impact such as the rebates support in the stabilisation and support package for Aviation sector, as well as the corporate income tax rebate, enhanced wage credit scheme, jobs support scheme and enhanced adapt and grow programme.

### Budget 2020 Event for TACS

### Illegal Import of egg, meat and seafood products



On 10 February 2020, Immigration & Checkpoints Authority (ICA) officers at Tuas Checkpoint conducted checks on a Thai-registered pickup truck driven by Suwat. During the course of checks, ICA officers uncovered about 213kg of illegally imported egg, meat and seafood products in the vehicle. The case was referred to the Singapore Food Agency (SFA) for subsequent investigation.

SFA's investigation found that the illegally imported products included chilled pork satay meat, soft-shell crabs, pork sausages and salted duck egg yolks. The illegal consignments were seized and it resulted in a 37-year-old male Thai national, Pukma Suwat, being fined \$22,000 by the court.

Illegally imported food products are of unknown sources and pose a food safety risk. In Singapore, food imports must meet SFA's requirements and food safety standards. Food can only be imported by licensed importers, and every consignment must be declared and accompanied with a valid import permit. In addition, meat and eggs, and their products, can only be imported from accredited sources in approved countries that comply with Singapore's food safety standards and requirements.

Offenders who illegally import meat products from unapproved sources are liable to a fine of \$50,000 and/or imprisonment of up to two years and, in the case of a subsequent conviction, to a fine not exceeding \$100,000 and/or to imprisonment of up to three years.

## Government Events / News – NEA & MCCY

### SG Clean: Fighting the COVID-19 outbreak

The National Environment Agency (NEA) kick-started an “SG Clean” campaign on 16 February 2020 to call on all Singaporeans to adopt good personal and environmental hygiene habits. It also galvanizes on collective actions of organisations to adhere to sanitation and hygiene checklists by authorities. These measures are to further improve cleanliness and public hygiene in Singapore to better safeguard public health. NEA hopes to sustain the campaign beyond the current outbreak of COVID-19 (Coronavirus Disease 2019), and make keeping Singapore clean a way of life.

To elevate good hygiene practices to a national level, NEA, together with Enterprise Singapore (ESG), the Early Childhood Development Agency (ECDA), the Singapore Tourism Board (STB), the Ministry of Education (MOE), the Ministry of Transport (MOT), and the Singapore Food Agency (SFA), will rally various sectors to commit to upholding good sanitation and hygiene practices, through the “SG Clean” campaign. Under the campaign, the “SG Clean” quality mark will be progressively rolled out to various sectors, covering premises with high human traffic. The “SG Clean” quality mark will first be rolled out to hawker centres, and subsequently to public transport nodes such as train stations and bus interchanges. The plan is to also cover preschools, schools, government buildings, hotels, conference venues, tourist attractions, cruise and ferry terminals, airport terminals, the integrated resorts, shopping malls and F&B outlets.

### Crisis Preparedness for Religious Organisations programme

On 14 January 2020, Minister for Culture, Community and Youth Grace Fu, launched the Crisis Preparedness for Religious Organisations (CPRO) programme at the Counter-Terrorism Seminar for Religious Organisations, at Suntec City Convention Centre. The seminar was attended by more than 200 religious groups.

In her speech, Ms Fu emphasized on the importance of religious groups in safeguarding Singapore against the threat of terrorism. The Crisis Preparedness for Religious Organisations programme will help these groups to better protect their premises and congregants, and assist the larger community when a crisis strikes. It is the latest initiative under the ministry's SGSecure Community Network, which aims to connect religious organisations and get places of worship to be ready in an emergency.

The Ministry of Culture, Community and Youth (MCCY) partnered public agencies and community organisations, such as the Singapore Police Force (SPF), Singapore Civil Defence Force, Temasek Foundation and OnePeople.sg, to come up with the programme's courses.

As part of the programme, participating religious organisations can quickly gauge their crisis readiness and identify operational gaps by completing a self-assessment checklist. Then, their staff and followers can attend training courses to equip themselves with relevant skills, such as crisis contingency planning, community mediation, first aid and the use of automated external defibrillators. About 100 religious organisations are expected to complete the programme by the end of this year.

## Government Events / News – LTA & MOM

### Illegal Car Hire Services



The Land Transport Authority (LTA) conducts regular enforcement operations at visitor hotspots such as Changi Airport, HarbourFront Centre and Gardens by the Bay. Since June 2018, 33 persons have been caught providing illegal chauffeured services using foreign-registered vehicles.

The LTA takes a serious view of such illegal activities and is committed to taking harsh action against offenders. Under the Road Traffic Act, anyone convicted of providing unlicensed hire-and-reward services, such as cross-border carpooling services without a valid Public Service Vehicle Licence (PSVL), can be fined up to \$3,000, imprisoned for up to six months, or both. The vehicle used may also be forfeited.

LTA strongly urges the public against engaging such services as passengers who ride in such vehicles may not be able to claim insurance recourse if they are involved in a traffic accident while travelling in such vehicles. Vehicles without a valid PSVL may also not be sufficiently insured against third party liabilities.

Passengers who encounter such touting services are advised to call 1800 2255 582 to make a report. To facilitate investigations, passengers should provide information such as the vehicle's registration plate number (where possible), date, time and a brief account of the incident.

### Singapore logistics firm fined S\$18,000 for lying about fair hiring

In March, Ti2 Logistics is the first company in Singapore to be prosecuted for making false declarations on fair hiring considerations, under the enhanced Fair Consideration Framework (FCF) which details fair hiring requirements for employers in the Republic.

The company has been convicted of falsely declaring in its work pass application that it had considered Singaporean candidates fairly, in order to hire a foreigner it had pre-selected for a job.

Under the FCF, companies must advertise a job position on MyCareersFuture.sg (formerly called Jobs Bank) for 14 calendar days before they can apply for an Employment Pass (EP) for that role.

The Ministry of Manpower (MOM) stated in the press release that the court imposed a fine of S\$18,000. MOM also barred the company from hiring foreigners for 24 months, and will revoke with immediate effect the work pass of the foreign employee who was hired for the position.

Employers who make false declarations to the Controller of Work Passes in their work pass applications can be fined up to S\$20,000 and/or jailed for up to two years for each charge.



## Statistics

### Current Pulse of the Air Freight Industry

| Item Description   | 2018 (Jan - Dec) Total | 2019 (Jan - Dec) Total | YTD Variance Amount | YTD Variance % | 2018 Monthly Average (Jan-Dec) | 2019 Monthly Average (Jan-Dec) |
|--------------------|------------------------|------------------------|---------------------|----------------|--------------------------------|--------------------------------|
| Export Air Volumes | 990,114                | 930,357                | (59,757)            | (0.0603)       | 82,510                         | 77,530                         |
| Import Air Volumes | 1,164,765              | 1,083,741              | (81,024)            | (0.0696)       | 97,064                         | 90,312                         |

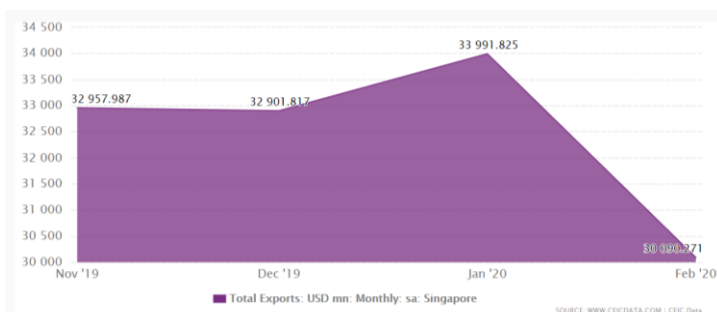
### Current Pulse of the Ocean Freight Industry

| Item Description                                                               | Jan-Dec 2018 | Jan-Dec 2019 | YTD Variance | YTD Variance (%) | Monthly Average 2018 (Jan - Dec) | Monthly Average 2019 (Jan - Dec) |
|--------------------------------------------------------------------------------|--------------|--------------|--------------|------------------|----------------------------------|----------------------------------|
| Total Cargo ('000 Tonnes) (Thousand Tonnes)                                    | 630,125.30   | 626,521.20   | (3,604.10)   | (0.006)          | 52,510.44                        | 52,210.10                        |
| Cargo (General) (Thousand Tonnes)                                              | 391,745.20   | 389,435.60   | (2,309.60)   | (0.006)          | 32,645.43                        | 32,452.97                        |
| Cargo (Bulk) (Thousand Tonnes)                                                 | 238,380      | 237,085.50   | (1,294.50)   | (0.005)          | 19,865.00                        | 19,757.13                        |
| Cargo (Oil-In-Bulk) (Thousand Tonnes)                                          | 221,525.50   | 219,444.70   | (2,080.80)   | (0.009)          | 18,460.46                        | 18,287.06                        |
| Cargo (General & Non-Oil In Bulk) (Thousand Tonnes)                            | 408,600.00   | 407,076.50   | (1,523.50)   | (0.004)          | 34,050.00                        | 33,923.04                        |
| Total Container Throughput ('000 TEUs) (Thousand Twenty-foot Equivalent Units) | 36,599.30    | 37,195.60    | 596.30       | 0.0163           | 3,049.94                         | 3,099.63                         |
| Bunker Sales ('000 Tonnes) (Thousand Tonnes)                                   | 49,798.80    | 47,463.50    | (2,335.30)   | (0.0469)         | 4,149.90                         | 3,955.29                         |

### Current Pulse of the Air Freight Industry

| Item Description   | 2019 (Jan) Total | 2020 (Jan) Total | YTD Variance Amount | YTD Variance % |
|--------------------|------------------|------------------|---------------------|----------------|
| Export Air Volumes | 78,276           | 72,916           | (5,360)             | (0.0685)       |
| Import Air Volumes | 93,028           | 83,949           | (9,079)             | (0.0976)       |

### Singapore's Total Exports from Nov '19 to Feb '20



### Singapore's Total Imports from Nov '19 to Feb '20

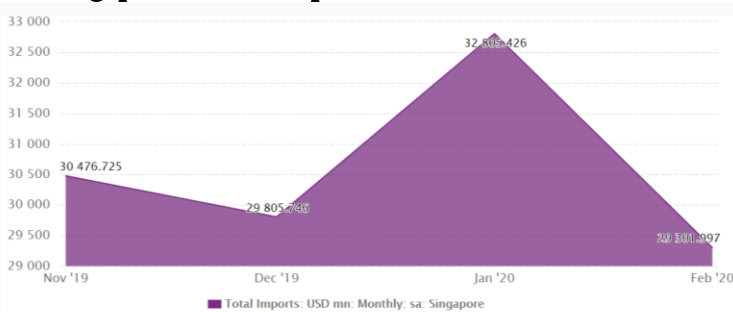


TABLE 3: FreightFlash summary – January 2020

| Regions                      | January 2020 % YOY | YTD January 2020 % YOY | YE thru January 2020 % YOY |
|------------------------------|--------------------|------------------------|----------------------------|
| <b>International freight</b> |                    |                        |                            |
| Africa                       | 5.6                | 5.6                    | (0.2)                      |
| Asia-Pacific                 | (7.7)              | (7.7)                  | (5.8)                      |
| Europe                       | (3.0)              | (3.0)                  | (2.6)                      |
| Latin America-Caribbean      | (1.2)              | (1.2)                  | (5.2)                      |
| Middle East                  | 0.6                | 0.6                    | (2.7)                      |
| North America                | (5.2)              | (5.2)                  | (5.2)                      |
| World                        | (4.5)              | (4.5)                  | (4.4)                      |
| <b>Domestic freight</b>      |                    |                        |                            |
| Africa                       | ...                | ...                    | ...                        |
| Asia-Pacific                 | (9.3)              | (9.3)                  | (3.0)                      |
| Europe                       | 2.0                | 2.0                    | 2.2                        |
| Latin America-Caribbean      | 2.3                | 2.3                    | (0.6)                      |
| Middle East                  | ...                | ...                    | ...                        |
| North America                | (2.4)              | (2.4)                  | 1.6                        |
| World                        | (4.4)              | (4.4)                  | 0.1                        |
| <b>Total freight</b>         |                    |                        |                            |
| Africa                       | 6.0                | 6.0                    | 0.1                        |
| Asia-Pacific                 | (8.1)              | (8.1)                  | (5.0)                      |
| Europe                       | (2.7)              | (2.7)                  | (2.4)                      |
| Latin America-Caribbean      | (0.2)              | (0.2)                  | (3.9)                      |
| Middle East                  | 0.5                | 0.5                    | (2.5)                      |
| North America                | (3.5)              | (3.5)                  | (1.1)                      |
| World                        | (4.4)              | (4.4)                  | (3.0)                      |

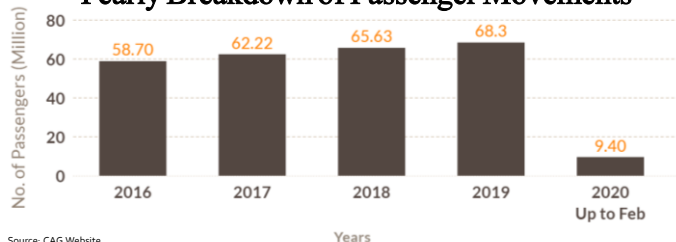
#### Traffic table definitions:

**FREIGHT TRAFFIC:** loaded and unloaded freight; data in metric tonnes  
**INTERNATIONAL:** traffic performed between the designated airport and an airport in another country/territory  
**DOMESTIC:** traffic performed between two airports located in the same country/territory  
**TOTAL:** international + domestic freight (when breakdown is available)  
 Note: No domestic freight traffic is reported by airports in the Middle East and Africa regions.  
 Year-over-year percentage changes (% YOY) are calculated from a representative sample.

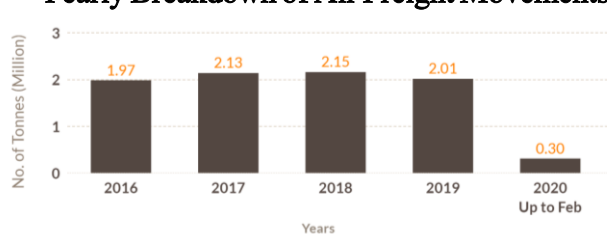
**YOY** Year-over-year same month comparison  
**YTD** Year to date, starting Jan 2019, compared to same period in previous year  
**YE** Year end, based on a rolling 12-month period, compared to same prior 12-month period

Source: Airports Council International (ACI)

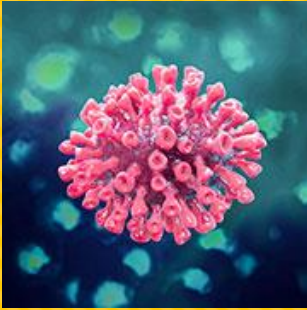
### Yearly Breakdown of Passenger Movements



### Yearly Breakdown of Air Freight Movements



## Covid-19



### What is COVID-19?

The World Health Organisation (WHO) had renamed the novel coronavirus (nCoV) as COVID-19. CO stands for corona, VI for virus, and D for disease, and 19 is for the year it was first discovered.

Coronavirus is a family of viruses known to cause illnesses ranging from common cold to pneumonia.

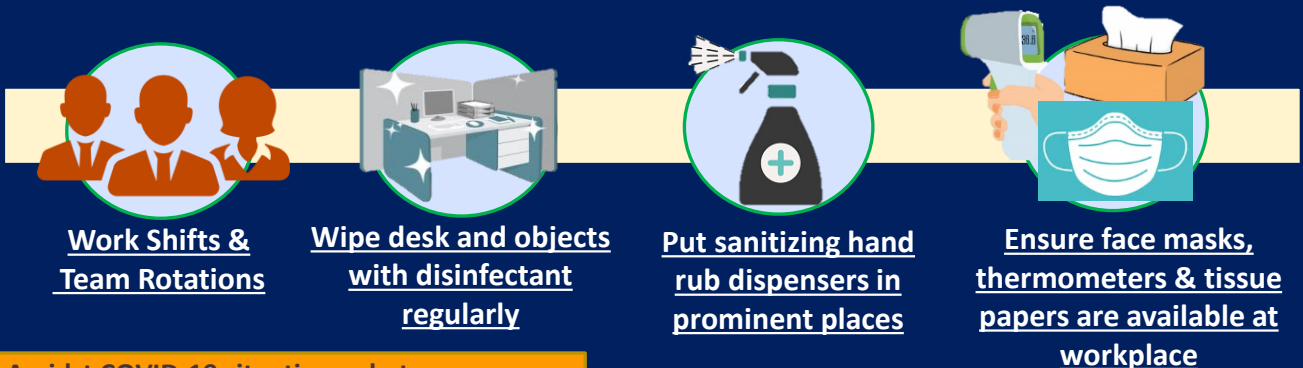
### On a Personal Level: What can you do?

#### Typical Symptoms

Cough  
Runny nose  
Fever  
Shortness of breath



### On a Business Level: What can be done?



#### Amidst COVID-19 situation, what are some of our member companies' developments?

- On 24 March, DHL Global Forwarding had declared Force Majeure for its air and ocean operations. (Source: AsiaticargoNews)
- On 25 March, CEVA Logistics declared Force Majeure on its Air Freight, Ocean Freight, Ground Freight, Rail, Customs brokerage and Contract Logistics services. (Source: AsiaticargoNews)
- On 25 March, Nippon Express (East Asia Region) is offering Business Continuity Plan (BCP) solutions, using full range of transport modes. (Source: The Stat Trade Times)

#### Develop a contingency and business continuity plan

- The plan should address business continuity despite a significant number of employees and/or suppliers being unable to come to your place of business.
- For small and medium-sized businesses without in-house staff health and welfare support, develop partnerships and plans with your local health and social service providers in advance of any emergency.
- Communicate to your employees and contractors about the plan and make sure they are aware of what they need to do – or not do – under the plan.

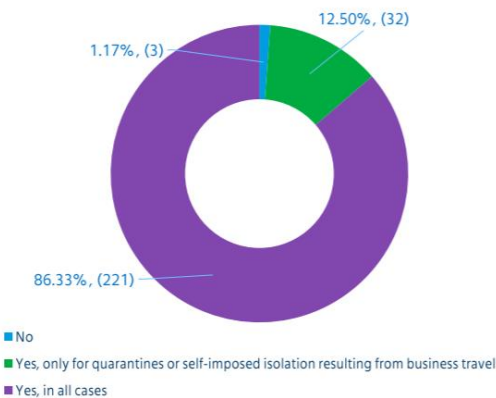
## Singapore Business Response of COVID-19

How are Singapore Business Responses to COVID-19? Mercer Singapore conducted a 2020 SG Pulse Survey across almost 30 industries from 12 to 18 February 2020, with 260 respondents.

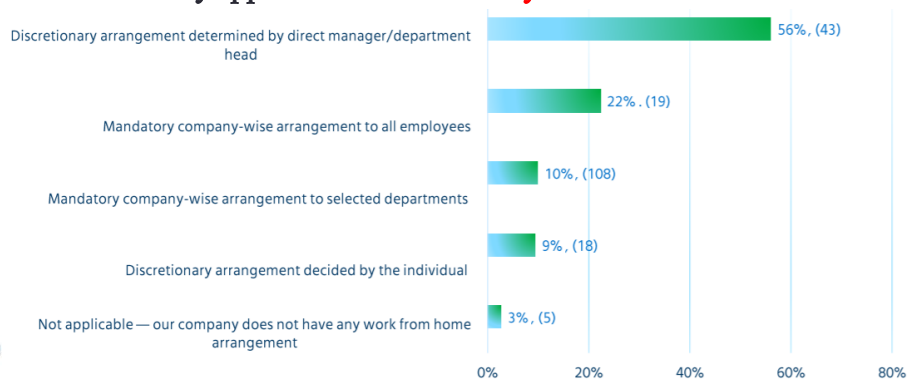
**Typical arrangements** companies have taken in response to COVID-19 outbreak focus on health and safety in the workplace



Is the employee **paid** for the quarantine or self-imposed isolation period?



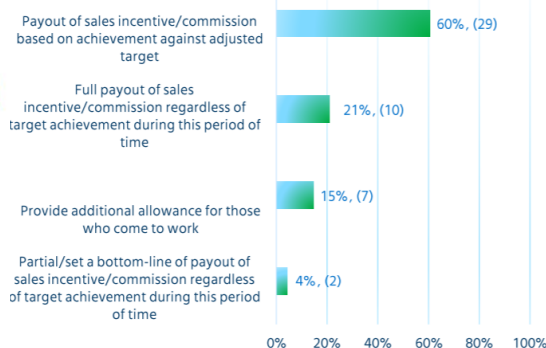
**Work from home arrangements** have been implemented widely, and are usually applied on a **discretionary basis**



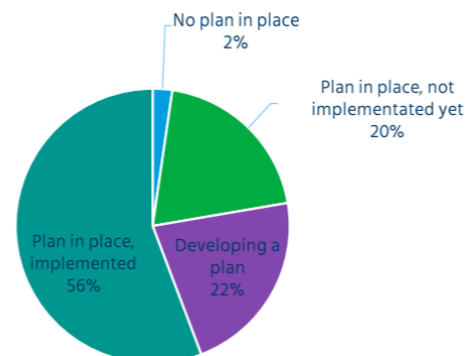
### Specific Measures for Frontline Staff

**96%**

of responding organizations are **not** considering adjusting their rewards budgets



### Status of business continuity planning



## Global Economic Impact of COVID-19

Singapore GDP growth forecast for 2020 is **further downgraded** to “-4.0 to -1.0 per cent (as at 26 March 2020)

### Gross Domestic Product in chained (2015) dollars

|                                                                | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 2019 | 1Q20* |
|----------------------------------------------------------------|------|------|------|------|------|-------|
| Percentage change over corresponding period of previous year   |      |      |      |      |      |       |
| Overall GDP                                                    | 1.0  | 0.2  | 0.7  | 1.0  | 0.7  | -2.2  |
| Goods Producing Industries                                     |      |      |      |      |      |       |
| Manufacturing                                                  | 0.0  | -2.7 | -0.7 | -2.3 | -1.4 | -0.5  |
| Construction                                                   | 1.4  | 2.3  | 3.1  | 4.3  | 2.8  | -4.3  |
| Services Producing Industries                                  | 1.0  | 1.1  | 0.8  | 1.5  | 1.1  | -3.1  |
| Quarter-on-quarter annualised growth rate, seasonally-adjusted |      |      |      |      |      |       |
| Overall GDP                                                    | 2.3  | -0.8 | 2.2  | 0.6  | 0.7  | -10.6 |
| Goods Producing Industries                                     |      |      |      |      |      |       |
| Manufacturing                                                  | -3.6 | -4.1 | 4.8  | -5.9 | -1.4 | 4.2   |
| Construction                                                   | 7.9  | -0.3 | 3.5  | 5.3  | 2.8  | -22.9 |
| Services Producing Industries                                  | 1.9  | 1.2  | 1.1  | 2.2  | 1.1  | -15.9 |

\*Advance estimates

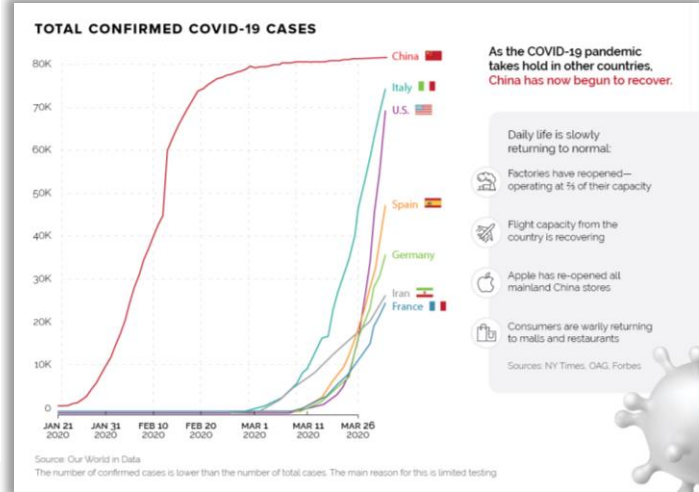
Source: MTI

Supply Disruptions and Demand Shock will have **global repercussions**. Large economies and COVID-19 (updated 29 February 2020)

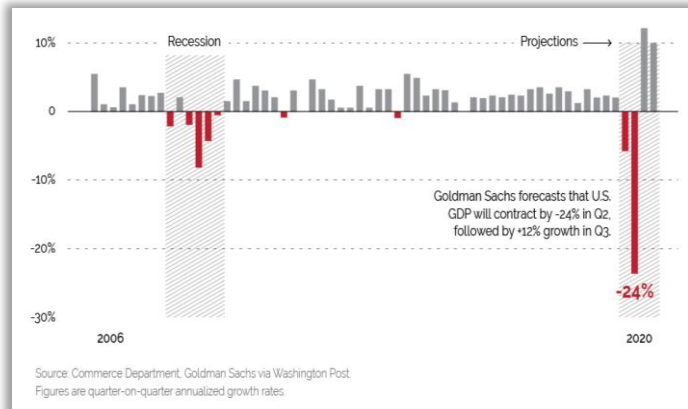
|         | GDP | Manufacturing | Exports | Manufactured exports | COVID-19 cases |
|---------|-----|---------------|---------|----------------------|----------------|
| US      | 24% | 16%           | 8%      | 8%                   | 0.1%           |
| China   | 16% | 29%           | 13%     | 18%                  | 85.2%          |
| Japan   | 6%  | 8%            | 4%      | 5%                   | 0.3%           |
| Germany | 5%  | 6%            | 8%      | 10%                  | 0.2%           |
| UK      | 3%  | 2%            | 2%      | 3%                   | 0.1%           |
| France  | 3%  | 2%            | 3%      | 4%                   | 0.2%           |
| India   | 3%  | 3%            | 2%      | 2%                   | 0.0%           |
| Italy   | 2%  | 2%            | 3%      | 3%                   | 2.7%           |
| Brazil  | 2%  | 1%            | 1%      | 1%                   | 0.0%           |
| Canada  | 2%  | 0%            | 2%      | 2%                   |                |

Sources: World Bank's World DataBank, WHO.int.

Recession & Recovery: As more countries fall ill to COVID-19, the United Nations estimates **global economic losses of up to \$2T**.



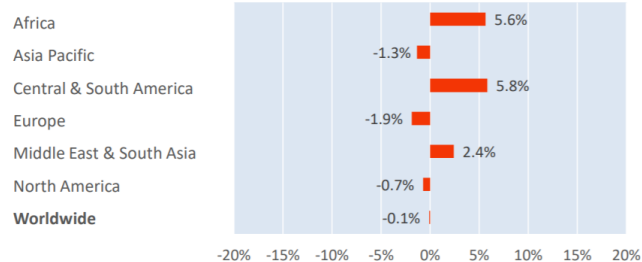
### U.S. Gross Domestic Product



## Global Airfreight Impact of COVID-19

### Monthly Change Year-on-Year – Weight per Origin Region

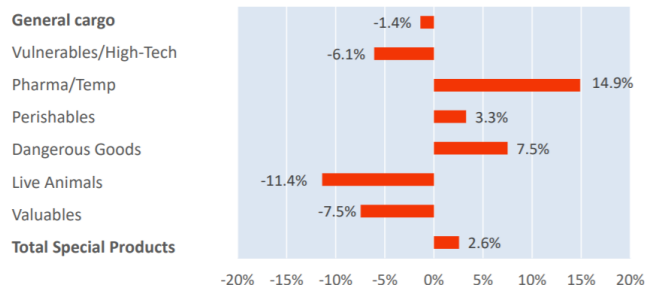
Chargeable weight (February 2020)



Source: WorldACD - Air Cargo Market Data - February 2020 (Published on 25 March 2020)

### Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (February 2020)

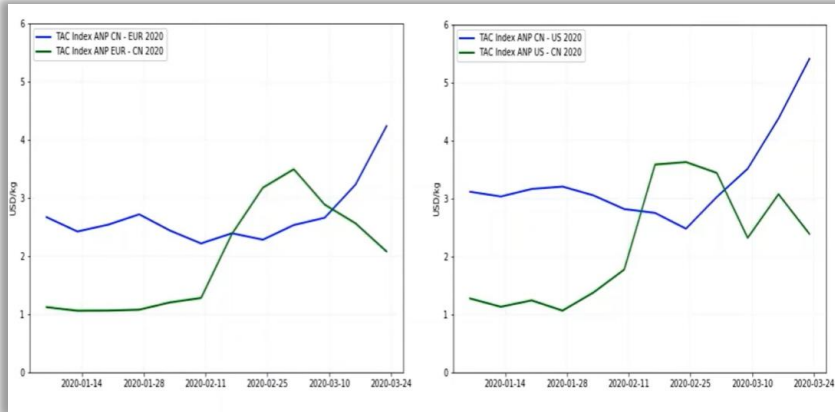


p. 2/2

# Global Airfreight Impact of COVID-19

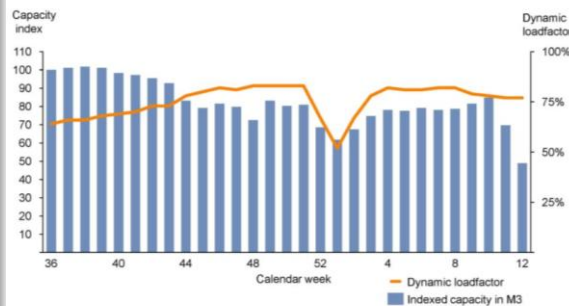
## Pricing Developments of Airfreight

China to Europe/US VV. Comparison 2020 – Currency USD  
- VV. Refers to Vice versa

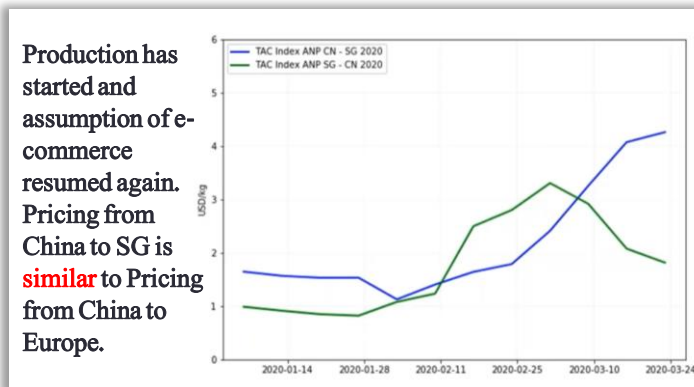


Recent Capacity decrease across the Atlantic has not (yet) led to higher loadfactors

Europe to North America capacity and loadfactor development  
(Capacity in m3 per calendar week 36 in 2019 = index 100)



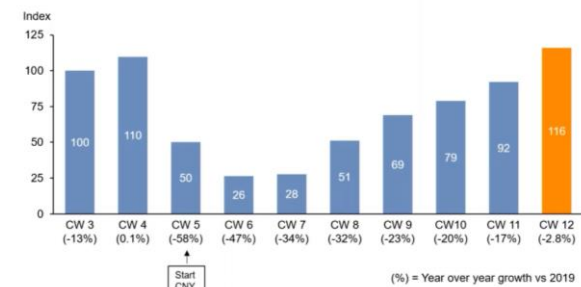
China to Singapore VV. Development 2020 – Currency USD  
- VV. Refers to Vice versa



Production has started and assumption of e-commerce resumed again. Pricing from China to SG is similar to Pricing from China to Europe.

The HKG to Europe volumes exceeded last week for the first time, the pre-CNY values  
**Upward swing:** Taken 5 weeks for the amount of chargeable weight to exceed volumes pre-CNY.

HKG to Europe week-over-week growth  
(Indexed air cargo chargeable weight per calendar week CW 3 = 100)



Source: CLIVE Data Services

Source: TAC Index

## Traffic Update – Preliminary

### International Scheduled Services of Asia Pacific Airlines

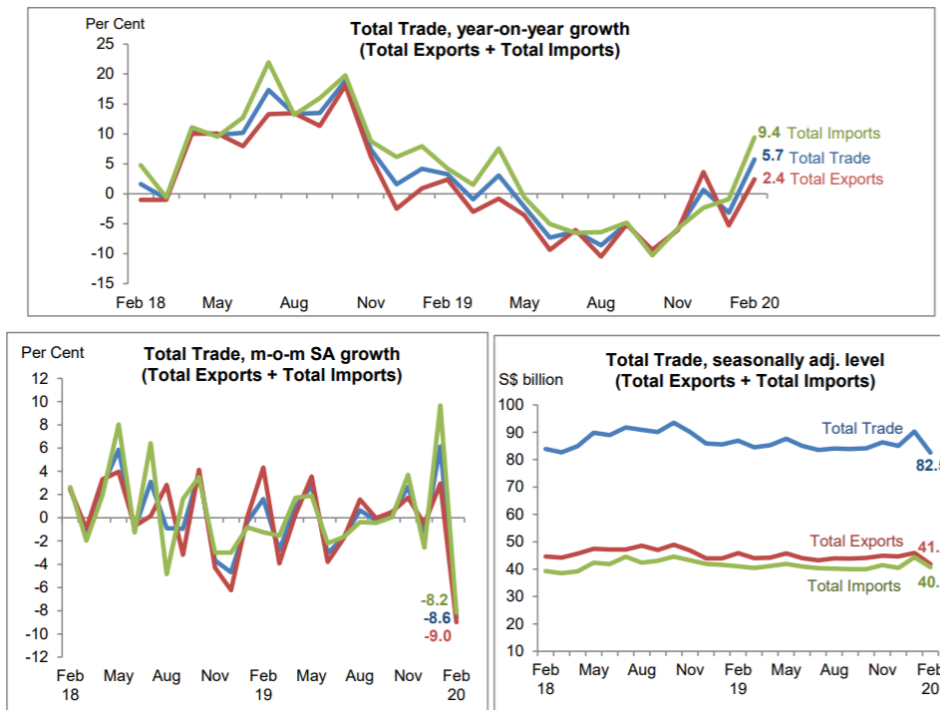
As at 26 March 2020

| International         | Feb-20  | Feb-19  | % Change  | Jan-Feb 2020 | Jan-Feb 2019 | % Change |
|-----------------------|---------|---------|-----------|--------------|--------------|----------|
| Passengers (Thousand) | 17,002  | 30,291  | - 43.9%   | 50,131       | 63,249       | - 20.7%  |
| RPK (Million)         | 70,854  | 108,620 | - 34.8%   | 194,802      | 231,000      | - 15.7%  |
| ASK (Million)         | 106,427 | 134,093 | - 20.6%   | 259,157      | 282,581      | - 8.3%   |
| Passenger Load Factor | 66.6%   | 81.0%   | - 14.4 pp | 75.2%        | 81.7%        | - 6.5 pp |
| FTK (Million)         | 4,475   | 4,615   | - 3.0%    | 9,802        | 10,320       | - 5.0%   |
| FATK (Million)        | 7,427   | 8,583   | - 13.5%   | 17,320       | 18,642       | - 7.1%   |
| Freight Load Factor   | 60.3%   | 53.8%   | + 6.5 pp  | 56.6%        | 55.4%        | + 1.2 pp |

Effective January 2020, the dataset comprises aggregated traffic data from the following 40 Asia Pacific based carriers: 3K, 5J, 6E, 7C, 9C, 9W, AI, AK, BI, BR, CA, CI, CK, CX, CZ, D7, GA, HO, HU, IX, JL, JQ, KA, KC, KE, KZ, MH, MU, NH, NZ, OZ, PG, PR, QF, SG, SQ, TG, TR, VA and VN.

Source: AAPA

# Global Airfreight Impact of COVID-19


**TABLE 1: SINGAPORE'S EXTERNAL TRADE**

|                  | Dec-19                               | Jan-20                         | Feb-20   | Dec-19                                                     | Jan-20   | Feb-20 | Dec-19                                                                            | Jan-20 | Feb-20 |       |
|------------------|--------------------------------------|--------------------------------|----------|------------------------------------------------------------|----------|--------|-----------------------------------------------------------------------------------|--------|--------|-------|
|                  | Million Dollars                      |                                |          | Percentage change over the same month of the previous year |          |        | 3-month moving average percentage change over the same month of the previous year |        |        |       |
|                  | In Nominal Terms (At current prices) |                                |          |                                                            |          |        |                                                                                   |        |        |       |
|                  | TOTAL TRADE                          | 86,644.3                       | 83,348.7 | 80,299.1                                                   | 0.7      | -3.2   | 5.7                                                                               | -5.3   | -2.9   | 0.9   |
|                  | EXPORTS                              | 45,063.7                       | 42,168.1 | 40,824.1                                                   | 3.6      | -5.3   | 2.4                                                                               | -4.3   | -2.7   | 0.1   |
|                  | DOMESTIC EXPORTS                     | 20,385.0                       | 19,323.9 | 18,380.6                                                   | -3.4     | -9.7   | -7.7                                                                              | -11.5  | -9.3   | -6.9  |
|                  | Oil                                  | 6,274.9                        | 5,956.7  | 4,809.0                                                    | -14.3    | -21.3  | -28.6                                                                             | -21.5  | -21.6  | -21.2 |
|                  | Non-oil                              | 14,110.1                       | 13,367.3 | 13,571.6                                                   | 2.4      | -3.3   | 3.0                                                                               | -5.7   | -2.4   | 0.7   |
|                  | RE-EXPORTS                           | 24,678.7                       | 22,844.2 | 22,443.5                                                   | 10.2     | -1.2   | 12.5                                                                              | 2.8    | 3.6    | 6.8   |
|                  | Oil                                  | 224.6                          | 206.0    | 168.1                                                      | 45.8     | 37.4   | 23.6                                                                              | -18.3  | 13.7   | 36.1  |
|                  | Non-oil                              | 24,454.1                       | 22,638.2 | 22,275.4                                                   | 9.9      | -1.5   | 12.4                                                                              | 3.1    | 3.5    | 6.6   |
|                  | IMPORTS                              | 41,580.6                       | 41,180.6 | 39,475.0                                                   | -2.3     | -0.9   | 9.4                                                                               | -6.3   | -3.1   | 1.7   |
|                  | Oil                                  | 8,165.1                        | 8,976.0  | 8,594.3                                                    | -12.1    | -6.2   | 1.7                                                                               | -20.4  | -12.4  | -5.7  |
|                  | Non-oil                              | 33,415.5                       | 32,204.5 | 30,880.7                                                   | 0.4      | 0.7    | 11.8                                                                              | -1.9   | -0.3   | 3.9   |
|                  |                                      | In Real Terms (At 2018 prices) |          |                                                            |          |        |                                                                                   |        |        |       |
|                  |                                      | TOTAL TRADE                    | 89,564.5 | 86,006.3                                                   | 82,281.6 | 3.0    | -2.4                                                                              | 6.9    | -0.7   | -0.1  |
| EXPORTS          |                                      | 46,670.6                       | 43,589.0 | 41,673.4                                                   | 6.0      | -4.3   | 3.1                                                                               | 0.4    | 0.3    | 1.5   |
| DOMESTIC EXPORTS |                                      | 21,842.8                       | 20,597.0 | 19,479.8                                                   | -0.6     | -8.9   | -5.3                                                                              | -3.9   | -5.0   | -5.0  |
| Oil              |                                      | 7,356.3                        | 6,768.9  | 5,697.8                                                    | -10.8    | -22.3  | -22.1                                                                             | -6.6   | -14.5  | -18.3 |
| Non-oil          |                                      | 14,486.6                       | 13,828.1 | 13,782.0                                                   | 5.5      | -0.5   | 4.1                                                                               | -2.4   | 0.8    | 3.0   |
| RE-EXPORTS       |                                      | 24,827.7                       | 22,992.0 | 22,193.7                                                   | 12.6     | 0.3    | 11.7                                                                              | 4.6    | 5.5    | 8.0   |
| Oil              |                                      | 255.8                          | 230.2    | 196.4                                                      | 59.6     | 35.6   | 35.4                                                                              | 1.1    | 26.5   | 43.6  |
| Non-oil          |                                      | 24,571.9                       | 22,761.8 | 21,997.3                                                   | 12.2     | 0.0    | 11.5                                                                              | 4.7    | 5.3    | 7.7   |
| IMPORTS          |                                      | 42,894.0                       | 42,417.3 | 40,608.2                                                   | 0.0      | -0.3   | 11.2                                                                              | -1.9   | -0.4   | 3.2   |
| Oil              |                                      | 9,299.7                        | 10,029.1 | 10,040.0                                                   | -7.7     | -7.4   | 11.5                                                                              | -6.7   | -6.0   | -1.8  |
| Non-oil          |                                      | 33,594.3                       | 32,388.2 | 30,568.1                                                   | 2.3      | 2.1    | 11.0                                                                              | -0.4   | 1.3    | 4.8   |

FIGURES MAY NOT ADD UP TO THE TOTAL DUE TO ROUNDING

Source: Enterprise Singapore

## SAAA CNY Members Night 2020



SAAA CNY Members Night 2020

On 17 January 2020, SAAA@Singapore hosted its first SAAA CNY Members Night– a splendid evening at NSRCC Fu Lin Men spent in delightful company of over 90 freight forwarders, embassies and government agencies.

The event proved to be a fun lively night of entertainment, with an impromptu karaoke session amongst the enthusiasts. The microphone was passed between swift hands and attendees bear witness to the different, rich and powerful singing which soon filled the air. This led to the amazing discovery of numerous singing talents.

The evening concluded with tokens of appreciation given to SAAA Council Board as a form of appreciation to their hard work for 2019 and to strive on for future plans in this year, 2020.



## The First Step: SAAA Meeting with SMS Lam



Amidst the tightening measures and concerns of the COVID-19 situation, there had been various feedbacks from SAAA member companies on the industry pain points.

On 2 April 2020, Dr Lam Pin Min, Senior Minister of State, Ministry of Transport & Ministry of Health, had a candid and frank discussion with SAAA@Singapore.

The meeting ended on a positive note. Upon confirmation of details, it will be shared to SAAA members at a later period.

## SAAA@Singapore Industry Updates (Past Events)

*Congratulations,  
Singapore Changi Airport*



In achievement of:

Wanderlust Reader Travel  
Awards 2020 –  
**TOP WORLDWIDE  
AIRPORT**

DestinAsian Readers'  
Choice Awards 2020 –  
**BEST AIRPORT**

### Republic Polytechnic Students' Visit to Changi Airfreight Centre



Changi Airport Group (CAG) organized three Republic Polytechnic students' visits to Changi Airfreight Centre on the following dates: 9, 13 and 14 January 2020.

In strong support and representation of SAAA@Singapore, Mr Jimmy Ler, Honorary Deputy Secretary, brought in the participation of Logwin Air+Ocean Singapore Pte Ltd to educate the students on the freight forwarding aspects of logistics industry and to reveal future career prospects for their consideration.

This was followed by a site visit at dnata Singapore premises to discover on the facilities available for perishables and cargo movements.



### Airport Police Division (APD) Appreciation Night 2020



APD organized their Annual Appreciation Night at the Singapore Marriott Tang Plaza Hotel on 12 February 2020. This is in acknowledgement of the achievements by their officers, as well as in appreciation to the close working relationship with the various airport partners.

In a form of support, Mr Steven Lee, SAAA Chairman, attended the occasion.

## SAAA@Singapore Industry Updates (Past Events)

### CDAS Lunar New Year Celebration and Launching of Industry Initiatives



Container Depot and Logistics Association (CDAS) celebrated Lunar New Year with its members at Genting Hotel Jurong on 6 February 2020.

The attendees were treated to the fabulous performance of a local band “State Of Resonance”, together with various high-energy stage activities and performances.



Soon after, CDAS presented the main event highlight amidst loud applause- the launch of CDAS ePayment Solution, as well as their very first joint donation exercise to the two charity organizations: Autism Resource Centre and Daughters of Tomorrow.

With the support of Enterprise Singapore, the new CDAS e-Payment Solution will help boost productivity by 60 per cent for depots and transport companies respectively. Drivers can access an app that calculates total charges due at depots, and payments can be made by the driver or transport company electronically. By going cashless, a depot operator can save up to 3 hours per day, while a transport company can save up to 25 minutes per driver per day.

Mr Jimmy Ler, SAAA Honorary Deputy Secretary, represented the Association to support and attend the joyous occasion.

### SBF-SMEs Go Digital “ Leaders for Transformation” Series

SBF-SMEs Go Digital “Leaders for Transformation” Series was held on 11 March at SBF Center. The purpose of the event was to empower CXOs of SMEs to digitalise their businesses and ignite digital transformation in their organisations.

The session began with the opening remarks by Ms Janet Ang, Chairman, SBF Digitalisation Committee. This was followed by presentation sharing of DHL Express Singapore and Digital Innovation and Design, NUS.



Mr Christopher Ong, Managing Director, DHL Express Singapore, shared with the audience about how businesses can differentiate themselves from others by establishing a distinct digital strategy that includes staff empowerment.

The session ended on a good note with Ms Lim Wee Khee, Practice Chef for Digital Innovation and Design, NUS-ISS presenting on leveraging design thinking for business success.

## SAAA@Singapore Industry Updates (Past Events)

### Launch of Digital Academy for SMEs



On 19 March 2020, Singapore Business Federation (SBF), together with V3 Fintech, launched the Beyond Lab, a digital academy to train small and medium-sized enterprises (SMEs) in digital competencies.

The lab will help SMEs in Singapore and the region use digital technology to become more resilient, adaptable and able to cope

with disruptions such as the Covid-19 outbreak which is reshaping business practices and consumer habits. The areas of focus includes data analytics, fintech innovations and support for green solutions.

Beyond Lab will also support the digital upskilling of SME owners and staff to maximise efficiency and champion digital transformation in their organisations.

It is with great hopes that the digital academy will be an affordable and effective means for SMEs to cultivate "a digital culture" and develop the data analytics and fintech capabilities they need.

### Members Update

#### GEODIS DEVELOPS TIME DEFINITE ROAD FREIGHT SERVICE ACROSS SOUTHEAST ASIA

“As the region’s road infrastructure continues to improve beyond the Singapore-KL-Bangkok spine, scheduled road transits will become an increasingly attractive option, being faster than sea and cheaper than air.”

**Rene Bach-Larsen, Sub-Regional Managing Director, ASEAN.**

GEODIS Road Network (GRN) Asia Pacific is now established as a time and date specific service and there are scheduled departures currently being offered for consignments along the Singapore-Kuala Lumpur-Bangkok axis, with multi-modal gateway services beyond these hubs.

GRN will benefit shippers with a simplified, door-to-door tariff structure as well as end-to-end control through the skills of GEODIS teams across the region, providing seamless management of consignments from first to last mile. To add to this level of care GEODIS owned assets, such as containers, air-suspension trailers and dedicated trucks are utilised. Such control minimises delays at border crossings, heightens security and gives assurance of reliable transit times.

Trade cooperation within the ASEAN bloc continues to strengthen through free trade agreements and e-commerce activity is set to rise dramatically. Both trends support the forecast of growth in the regional cross-border road transport market to some USD4.1 billion in revenue by 2023. This represents an annual growth rate of over 15%\*. GEODIS recognizes the opportunities for customers and will continue to develop GRN in support of their business growth. 2020 will see expansion of GRN’s time definite schedule to/from hubs throughout the Southeast Asian landmass.



## Members Update



### IATA STAMP OF APPROVAL FOR UPS'S HEALTHCARE CAPABILITIES

UPS, a leader in global logistics, has announced that its freight forwarding operation at Changi Airport, Singapore, has received IATA CEIV Pharma Certification for pharmaceutical logistics. The certification is the first for UPS in Asia Pacific and strengthens the value proposition of UPS's healthcare logistics offering in the region. It is a further validation of its capabilities in the safe, secure and efficient transportation of high-value pharmaceutical products.

"Pharmaceuticals are time and temperature-sensitive, requiring an extra amount of care throughout the transportation process. These are not typical packages, and at times life-saving deliveries as well. This certification is an affirmation of the high standards of handling and transportation that UPS's customers in the healthcare and life sciences sector have come to

rely on for their high-value shipments," said Lim Bee Koong, Director, Healthcare Strategy, UPS Asia Pacific.

As a biomedical sciences hub for the Asia Pacific region, Singapore is home to eight of the top 10 pharmaceutical companies globally, manufacturing four of the top 10 drugs by global revenue. With a third of scrapped pharmaceuticals globally attributed to logistics issues, maintaining the integrity of the healthcare supply chain is crucial to Singapore's biomedical manufacturing sector.

Enhancing its value proposition with an industry-leading set of standards like the IATA CEIV Pharma certification is part of UPS's vision to inspire trust and empower innovation to improve patient care across the healthcare and life sciences ecosystem.

This follows the formation of a dedicated UPS Healthcare unit to connect all global UPS healthcare operations and commercial groups within a single business unit to streamline processes and enable faster turnarounds and decision-making. The company is in the midst of a structured transformation including investments in new capacity and automation for its Smart Global Logistics Network, leveraging data, analytics and innovative technology.



## Congratulations

To

**DSV Air & Sea Pte Ltd &  
UPS SCS (Singapore) Pte Ltd**

**In Achievement of  
IATA CEIV Pharma Certification**



## Upcoming Industry Events & Training Schedule



# UPCOMING INDUSTRY

# Events

# 2020



| Date          | Industry Event                                     |
|---------------|----------------------------------------------------|
| April 21 – 22 | TECH TOC Conference                                |
| April 29 – 30 | Cyber Resilience & Risk Forum                      |
| May 05 – 07   | Asian Ground Handling International Conference     |
| May 12 – 13   | HR Tech Festival Asia 2020                         |
| May 14        | SAFETY4SEA Singapore Forum                         |
| May 21 – 24   | The PC Show                                        |
| May 25        | Blockchain Conference Singapore                    |
| June 09 – 11  | CommunicAsia                                       |
| June 16 – 19  | Port Centric Logistics World Summit                |
| June 23 – 24  | Airline Revenue & Distribution Asia                |
| June 23 – 24  | Digital Airline / Airport Asia                     |
| June 24 – 25  | LogiSYM Singapore                                  |
| June 29 – 30  | Asia Smart Supply Chain & Logistics Summit (ASSCL) |

\*Information are deemed accurate at time of print and may still subject to changes.  
Due to COVID-19 situation, kindly note on the high possibility of events delay/cancellation.

## SAAA Training Programs Schedule for 2020

| Training                      | April                               | May                                 | June                              |
|-------------------------------|-------------------------------------|-------------------------------------|-----------------------------------|
| DG Regulations Initial Course | 20 <sup>th</sup> – 24 <sup>th</sup> | 11 <sup>th</sup> – 15 <sup>th</sup> | 1 <sup>st</sup> – 5 <sup>th</sup> |
| DG Refresher Course           | 6 <sup>th</sup> – 7 <sup>th</sup>   | 4 <sup>th</sup> – 5 <sup>th</sup>   | 8 <sup>th</sup> – 9 <sup>th</sup> |

**FOR MORE INFORMATION ON TRAINING MATTERS**

Please contact Ms Peggy Lim at 6545 5006 or [admin@saaa.org.sg](mailto:admin@saaa.org.sg)

**SAAA CARGO SERVICES PTE LTD**

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@ Singapore

*The Incoterms 2020 provides comprehensive working knowledge of International Chamber of Commerce (ICC)'s globally recognised commercial trade terms, which offer specific guidance for those participating in the import and export of global trade.*

# INCOTERMS



# 2020

### COURSE OUTLINES:

- History of International Chamber of Commerce
- What is Incoterms
- Evolution from 1923 to 2010
- Understanding Incoterms
  - Purpose
  - Implications
- Incoterms Rules & Types
  - Segregation
  - Types
  - Focus
  - Risks
  - Responsibilities (Buyer & Seller)
  - GAPS in Insurance
- Changes in Incoterms 2020
- Analyzing the intertwined relationship on Costs in association with each term
- Usage of Incoterms
- Practical Application
- Case study

### About the Instructor

Mr. Lawrence Lim has 30 years of experience in the freight and logistics and supply chain sectors. He had witnessed the industry transform and thus acutely understand the needs and the challenges that lies ahead. Throughout the course of his career, he had the privilege to work with a wide spectrum of brands and have worked across European and Asian markets, developing an acute sense of what works in these industries.

### Who Should Attend?

- Staff involve in effecting
  - Procurement
  - Logistical arrangement
  - Coordinating of goods inbound and outbound

Benefiting from insight, to be able to advise and comprehend costs and obligation implication

## Announcements



### EVENTS NOTIFICATION

With the heightened concerns of COVID-19 developments recently, kindly be informed that SAAA events will be postponed until further notice.

### 3-PLY MASKS PURCHASES



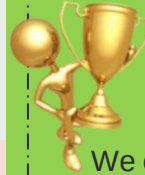
During this period of COVID-19, we understand the scarcity and importance of disposable masks. To the best of our abilities, SAAA@Singapore

managed to secure some 3-ply surgical disposable face masks, medical grade, Bacterial Filtration Efficiency (BFE), higher than 95%, with relevant certifications.

For interested SAAA member companies, you can purchase additional boxes of the 3-ply surgical masks from us at S\$35nett/box. Kindly email your interest to SAAA at [saaasin@saaa.org.sg](mailto:saaasin@saaa.org.sg).

Congratulations to  
**Ginny – Greenlane SC Pte Ltd**  
**Jung Jae Hee – H & Friends GTL (S) Pte Ltd**

**Doris Long – SIA Cargo Pte Ltd**  
**Ummu Kaltsum – Storhub Self Storage**  
**Jimmy Wong – UT-WAYS Freight Services Pte Ltd**



our winners of the previous  
“Spot the Difference” game!

We encourage YOU to participate in the current  
“Spot the Difference” game on the next page!

### ANSWERS

Did you get them right?



## SAAA e-Learning Courses Coming Soon!



## SAAA E-LEARNING COURSES ARE COMING SOON!

SAAA@Singapore is pleased to announce that our SAAA e-Learning Courses are coming soon!

Do look out for these 3 courses and sign up for them!

#### INTRODUCTION TO THE AIR CARGO BUSINESS



Gain an understanding of airport and airline operations. Learn on the Aviation regulations and associations and be equipped with basic knowledge of aviation security, safety and training.



IATA has developed ULD Regulations (ULDR) for standards and procedures concerning the specifications, handling, restraint and maintenance of ULDs for operational personnel. Learn how to comply with international ULD training standards and help your company gain compliance with the existing requirements.

#### CARGO HANDLING

Become familiar with general provisions and regulations (including Dangerous Goods), operational hazards and required security measures.



Three e-certificates will be issued for the completion of these e-Learning Courses.  
For more information, please contact Ms Peggy Lim at 65455006 or email to [admin@saaa.org.sg](mailto:admin@saaa.org.sg).

## SAAA@Singapore 'Spot the Difference' Game

WIN a \$20 CapitaVoucher  
by participating in

Our  
Spot the Difference'  
Game!



Simply spot and circle in **red** the 10 Differences, scan this page and email it to [saaasin@saaa.org.sg](mailto:saaasin@saaa.org.sg) by 18<sup>th</sup> May 2020. Please state your name, organization, office mailing address, contact and email address in your submission.

\*The first 5 scans received (with the correct differences circled) will be entitled to a \$20 CapitaVoucher.



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Email: [of@silkexp.co.jp](mailto:of@silkexp.co.jp) - Nozomi Mitani/Ms  
[op@silkexp.co.jp](mailto:op@silkexp.co.jp) - Ling Yang/Ms



Singapore Contact - Cleo Tan & Oliver Khew  
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