

PERSPECTIVES



@ Singapore



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NOTE

Something to chew on first.....

EDITOR'S



Dear SAAA Members, Readers
and all,

Welcome to the first issue of
SAAA "Perspectives" 2018 –

a newsletter aimed at providing you with the on-goings in our
Aviation Industry.

Our SAAA Annual General Meeting (AGM) 2018 had just come
to pass and we are pleased to welcome the two new female
Council Members to our Council Board: Ms Winnie See - Head
of Middle Office, Solutions & Air Operations, Bollore Logistics
(ASPAC) Pte Ltd and Mrs Mary Yeo – Vice President, Supply
Chain Operations, South Asia Pacific, UPS Asia Group Pte Ltd.

Mr Alec Koh and Mr Lawrence Lim had stepped down from
their service to SAAA Council. We would also like to use this
opportunity to thank them for their great contributions to the
Association and logistics industry. Further to this, Mr Richard
Tan had stepped down from his role of Honorary Treasurer
and Mr Benjamin Ong will be the new Honorary Treasurer for
the new term.

What are the events lined up for you?

SAAA@Singapore will be organizing the Annual Futsal
Tournament in end July. This fluctuates from the previous
years of hosting the event in May. However, we would like our
Muslim colleagues/friends to enjoy their festive celebrations
of Ramadan and Hari Raya Puasa which will occur in the
months of May and June 2018. So, do look out for our
registration email and more details to be shared!

All the best for the New Year!

Warmest Regards,
"Perspectives" Editorial Team

MCI (P) 071/04/2018
Editorial Team

Paul Teo	Deputy Chairman
Pauline Tok	Executive Director
Pammie Loh	Industry Engagement, Executive

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SAAA Chinese New Year 2018



狗年吉祥! Gǒu nián jíxiáng! Good luck for this Dog year! Welcome, Year of the Earth Dog – a New Year for new beginnings!



On this special occasion, SAAA@Singapore Council Executive Board and staff wishes our Community:



祝你新年

Best Wishes for the Year

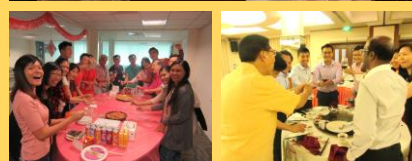


Wishing you a Happy New Year

大吉大利 万事如意 : Good Fortune, Great Profit & May all your hopes be fulfilled
 富贵吉祥 招财进宝 : Riches, Honour, Luck and attract more wealth and treasures
 财运亨通 步步高升 : Luck for wealth is prosperous and be promoted step by step
 生意兴隆 东成西就 : Booming business and success in anything you do

恭喜发财! May you be happy and prosperous, Gong Xi Fa Cai!

CNY Lion Dance Performance at CAC & Prosperity Toss to Government Agencies



Congratulatory Message to CAG

2018 Air Cargo Excellence Award

Congratulations to Changi Airport for being accorded the the Diamond Award for Airports >1mil tonne and recognised as the Best Asia Airport for Specialty Cargo.



Government Events / News – Singapore Airshow & HSA

Singapore Airshow 2018



Singapore Airshow, Asia's Largest Aerospace and Defence event, was held on 6 to 11 February 2018 at Changi Exhibition Centre.

Trade and public visitors were similarly treated to a wide range of exciting activities including static aircraft on display and the breath-taking aerobatic flying displays.

SAAA@Singapore met up with government agencies and member companies such as Civil Aviation Authority of Singapore, Changi Airport Group, Shalom International Movers Pte Ltd, Yusen Logistics (Singapore) Pte Ltd and Bollore Logistics Singapore Pte Ltd.

Advisory from Health Sciences Authority



On 2nd August 2017, a freight forwarding agent had imported a container containing vaporisers (ie e-cigarettes) and related paraphernalia.

HSA's Investigations revealed that the container was routed from China to Jakarta, Indonesia via Singapore as the transshipment centre. The contraband items were seized for the purpose of destruction. HSA advises all freight forwarders that vaporisers such as electronic cigarettes are prohibited from import into Singapore under Section 16(1) of the Tobacco (Control of Advertisements and Sale) Act (Chapter 309) and no transshipment is allowed.

HSA takes a serious view on any person(s) who contravenes the law. This offence is punishable, on conviction, with a fine not exceeding \$10,000 or to imprisonment for a term not exceeding 6 months or both for the 1st offence. In the case of a second or subsequent conviction, the punishment would be a fine not exceeding \$20,000 or to imprisonment for a term not exceeding 12 months or to both.

For any enquiries or to report any such offences, please contact the Tobacco Regulation Branch at 6684 2037/2036.

Government Events / News – WSHC

StartSAFE – Start to incorporate Safety and Health in your company today

To help companies adopt good WSH practices and attain bizSAFE recognition, the Workplace Safety and Health (WSH) Council is offering the StartSAFE programme to all non-bizSAFE companies.

The programme comprises of 2 visits, of which the first is FREE! This programme is running from now on a first-come first-serve basis.

To find out more, scan the QR code here.



For interested companies, please email to bizSAFE@wshc.sg to register for the programme.



bizSAFE Convention 2018 – Enabling a Healthy Workforce, Creating Safe and Secure Workplaces

Themed ‘Enabling a Healthy Workforce, Creating Safe and Secure Workplaces’, the bizSAFE Convention 2018 was held on 7 February 2018 at Singapore Expo and was the key platform for leading WSH professionals and bizSAFE Service Providers to showcase their solutions and proposals aimed at promoting safe, healthy and secure workplaces.

The Convention featured the bizSAFE Awards 2018 presentation ceremony. There was a total of 41 bizSAFE Award 2018 recipients, recognised for exemplifying the risk management systems and WSH commitment that all companies should strive for in providing a safe and healthy workplace. 5 longest-serving bizSAFE Mentors were also presented special recognition for their contributions to the WSH community.

At the convention, Minister for Prime Minister’s Office, and Second Minister for Manpower and Home Affairs, Mrs Josephine Teo announced the improvement in fatal injury rate from 2.9 per 100,000 employed persons in 2007 to 1.2 per 100,000 in 2017. She also highlighted that the threat of terrorism is real and closer than we think, and businesses must make preparations for a possible attack. This is why the WSH Council has worked with the Ministry of Home Affairs and the Ministry of Manpower to incorporate SGSecure elements into the bizSAFE programme.

Government Events / News –WSG & ISA

A win-win for both company and jobseeker

Mr Thiagarajan Renganathan, 50-years-old, was retrenched from his Project Manager job for one year. Pisces Technologies, a solutions provider for customers' automation needs, was looking to hire a Mechanical Engineer.

Mr Sundaram, CEO of Pisces Technologies, a company that tapped on CSP said: "We gave him an opportunity to prove himself even though he was not an exact skills match. As a mature professional, he had valuable work experience and transferrable skills. For example, he knew how to handle and manage people in teams as he had done so in his previous job. I also found CSP's salary support to be very useful for a small company like ours with around 10 employees."

Although Mr Renganathan was initially hired to fill the position of Mechanical Engineer, he was eventually awarded the role of Engineering Project Manager. With this expanded job role, he is responsible for the execution of his team's projects, a task that he takes up with vigour.



It has been an enriching journey for Mr Sundaram (left), CEO of Pisces Technologies, that tapped on the Career Support Programme, and Mr Renganathan, who was hired as an Engineering Project Manager.

Receive up to \$42,000 Salary Support to hire Singapore Citizen PMETs

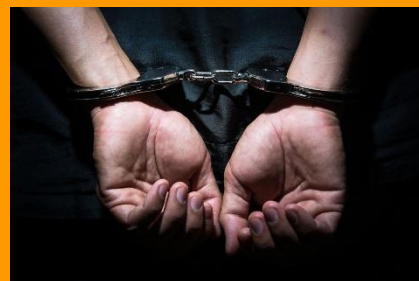
CSP helps employers hire eligible Singapore Citizen Professionals, Managers, Executives and Technicians (PMETs) through salary support of up to \$42,000 for up to 18 months.

PMETs who are made redundant and / or unemployed and actively looking for jobs for six months or more can take on new jobs paying \$3,600 or more.

For more information on CSP, please go to bit.ly/cspemp-saaa

Self-radicalised Malaysian caught and repatriated

A self-radicalised Malaysian man with access to Changi Airfreight Centre has been detained and repatriated to Malaysia. Muhammad Nur Hanief Abdul Jalil, 33, who worked as a driver with a local airfreight company, had planned to travel to the Middle East to participate in armed conflict. Due to his job, he had access to Changi Airfreight Centre, a restricted area. The centre provides airfreight services to Changi Airport.



Hanief was arrested under the Internal Security Act (ISA) in January, after he was found to have been radicalised by the online teachings of extremist Muslim preachers. He was repatriated to Malaysia - with his work pass cancelled - in February 2018. Hanief has since been detained in Malaysia under the Security Offences (Special Measures) Act.

SAAA@Singapore strongly urge our community to always keep a vigilant check, internally and externally. Play our part for National Security.

Government Events / News – MINDEF

SAAA@Singapore joins the RSAF50 celebrations!

“It is great to know that our NSmen support the operations of these aircraft. We must thank them for protecting our skies!” – an employer remarked during a visit to the RSAF50 exhibition.

On a bright, sunny morning on 8 Feb 2018 at the Changi Exhibition Centre, 12 of Singapore Air Cargo Agents Association’s (SAAA@Singapore) member companies were treated to a spectacular aerial display showcasing the speed, power, agility and precision of the Republic of Singapore Air Force’s (RSAF’s) F-15SG and F-16 fighter aircraft, in breath-taking aerobatic manoeuvres.

In conjunction with the Singapore Airshow 2018 (SA18) and RSAF50 celebrations, about 60 employers visited the RSAF50 exhibition. They were hosted by the RSAF and the National Service Directorate (NSD). During the visit, employers viewed a static display featuring RSAF assets and exciting exhibits at the RSAF50 Pavilion. The exhibits included a mock-up runway with Airfield Landing Aids as well as weapon system simulators integrated with realistic aircraft that provided an enhanced “flying” experience.

Mr William Koong, Senior General Manager of Nissin Transport, a member company of SAAA@Singapore, said the “proficiency and competencies of the RSAF are top notch”. He commended the RSAF’s Regulars and NSmen for their commitment and contributions towards the RSAF’s achievements over the last 50 years. Mr Koong also said it was important for Nissin Transport to do its part by pledging support for National Service (NS), which is the bedrock of Singapore’s defence, through the NS Mark Accreditation Scheme.



Employers posing for a group photo with the commemorative RSAF50 themed F-15SG

In appreciation of SAAA@Singapore’s support and commitment to defence, Mr Steven Lee, Chairman of SAAA@Singapore, was also invited to MINDEF Stakeholders’ Engagement Lunch at SA18 on 11 Feb 2018. The lunch was hosted by Second Minister for Defence, Mr Ong Ye Kung and Senior Minister of State for Defence, Dr Mohamad Maliki Bin Osman.

We hope more members of SAAA@Singapore will join us for future events and emulate the members who have already pledged their support for NS through the NS Mark Accreditation Scheme.

To find out more about the NS Mark Accreditation Scheme, you may visit www.NSmark.sg or drop an email to NSOutreach_NSD@defence.gov.sg.



Mr Steven Lee – Chairman, SAAA@SG (4th from left), Mr Roland Ng – President, Singapore Chinese Chamber of Commerce and Industry (3rd from left), LTC Yvonne Lim, Head Outreach and Engagement NSD, MINDEF (2nd from left), with other guests at MINDEF Stakeholders’ Lunch.

Statistics

Current Pulse of the Air Freight Industry

Item Description	2016 (Jan - Dec) Total	2017 (Jan - Dec) Total	YTD Variance Amount	YTD Variance %	2016 Monthly Average (Jan-Dec)	2017 Monthly Average (Jan-Dec)
Export Air Volumes	885,434	969,477	84,043	0.0867	73,786	80,790
Import Air Volumes	1,084,000	1,155,749	71,749	0.0621	90,333	96,312

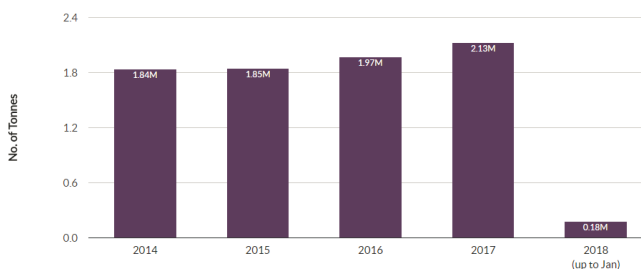
Current Pulse of the Air Freight Industry

Item Description	2017 (Jan - Feb) Total	2018 (Jan - Feb) Total	YTD Variance Amount	YTD Variance %	2017 Monthly Average (Jan-Feb)	2018 Monthly Average (Jan-Feb)
Export Air Volumes	136,769	148,304	11,535	0.0778	68,385	74,152
Import Air Volumes	168,787	176,223	7,436	0.0422	84,394	88,112

Current Pulse of the Ocean Freight Industry

Item Description	Jan-Dec 2016	Jan-Dec 2017	YTD Variance	YTD Variance (%)	Monthly Average 2016 (Jan - Dec)	Monthly Average 2017 (Jan - Dec)
Total Cargo ('000 Tonnes) (Thousand Tonnes)	593,296.70	627,688.1	34,391.40	0.05	49,441.39	52,307.34
Cargo (General) (Thousand Tonnes)	353,243.50	376,045.7	22,802.20	0.06	29,436.96	31,337.14
Cargo (Bulk) (Thousand Tonnes)	240,053.30	251,642.3	11,589	0.05	20,004.44	20,970.20
Cargo (Oil-In-Bulk) (Thousand Tonnes)	221,413.50	233,038.70	11,625.20	0.05	18,451.13	19,419.90
Cargo (General & Non-Oil In Bulk) (Thousand Tonnes)	371,883.40	394,649.10	22,765.70	0.06	30,990.28	32,887.43
Total Container Throughput ('000 TEUs) (Thousand Twenty-foot Equivalent Units)	30,903.60	33,666.6	2,763	0.08	2,575.30	2,805.55
Bunker Sales ('000 Tonnes) (Thousand Tonnes)	48,614.50	50,636.4	2,021.90	0.04	4,051.21	4,219.70

Air Freight Movements at Changi Airport



Source: CAG Website

Years

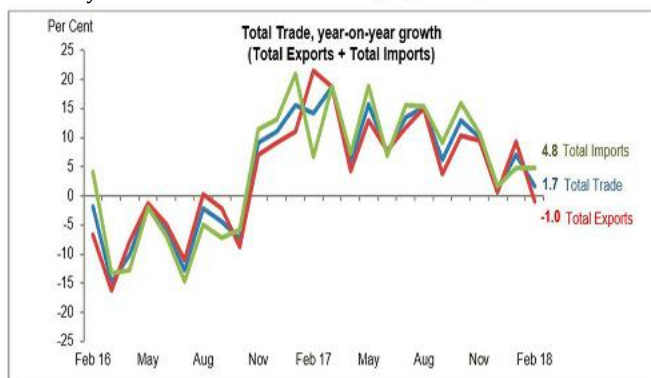
Global Comparison – Revenue in e-commerce Markets In million US\$ in 2018

Top Countries	
China	US\$584,002.0m
United States	US\$474,353.3m
Japan	US\$105,118.3m
United Kingdom	US\$103,487.4m
Germany	US\$69,773.6m
Singapore	US\$3,740.0m

Source: Statista, March 2018

February 2018

Total trade (y-o-y) rose by 1.7%



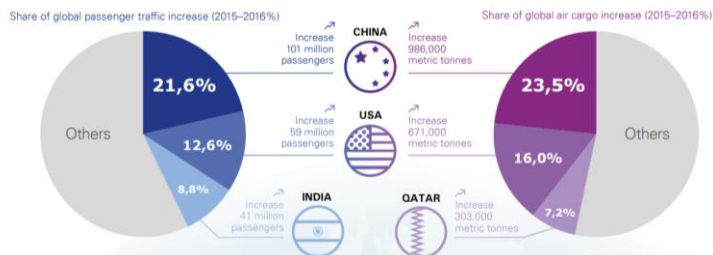
Source: IE Singapore Statlink

Statistics

Economical Perspective 2015



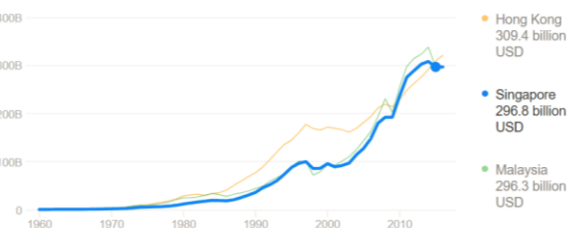
CHINESE AIRPORTS ARE THE LARGEST CONTRIBUTORS TO GLOBAL GROWTH



Source: Airports Council International

Singapore / Gross domestic product (2015)

296.8 billion USD (2015)



Source: World Bank

Economical Perspective 2016

Cargo Traffic 2016 FINAL (Annual)

Last Update: 1 January 2018

Cargo Volume

Loaded and unloaded freight and mail in metric tonnes

Rank	City (Airport)	Total cargo 2016	% Change
1	HONG KONG, HK (HKG)	4,615,241	3.48%
2	MEMPHIS TN, US (MEM)	4,322,071	0.73%
3	SHANGHAI, CN (PVG)	3,440,280	5.04%
4	INCHEON, KR (ICN)	2,714,341	4.57%
5	DUBAI, AE (DXB)	2,592,454	3.45%
6	ANCHORAGE AK, US (ANC)	2,542,526	-3.35%
7	LOUISVILLE KY, US (SDF)	2,437,010	3.67%
8	TOKYO, JP (NRT)	2,165,427	2.03%
9	PARIS, FR (CDG)	2,135,172	2.12%
10	FRANKFURT, DE (FRA)	2,113,594	1.77%
11	TAIPEI, TW (TPE)	2,097,228	3.73%
12	MIAMI FL, US (MIA)	2,014,205	0.45%
13	SINGAPORE, SG (SIN)	2,006,300	6.32%
14	LOS ANGELES CA, US (LAX)	1,993,308	2.94%
15	BEIJING, CN (PEK)	1,943,159	2.82%
16	DOHA, QA (DOH)	1,758,074	20.83%
17	AMSTERDAM, NL (AMS)	1,694,729	2.38%
18	GUANGZHOU, CN (CAN)	1,652,215	7.44%
19	LONDON, GB (LHR)	1,640,400	3.06%
20	CHICAGO IL, US (ORD)	1,528,136	0.17%

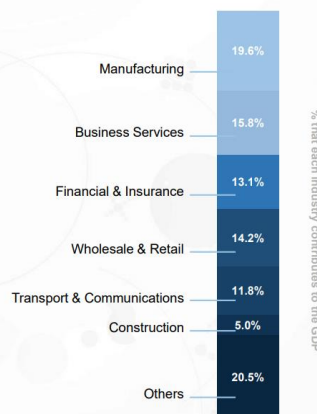
Airports participating in the ACI Annual Traffic Statistics Collection.

Source: Airports Council International

OVERVIEW OF SINGAPORE ECONOMY

2016 GDP: **S\$410.3 bil**(US\$297 bil)
US\$1.00 = S\$1.38152016 GDP Growth: **2.0%**2017 GDP: **1.0% - 3.0%**

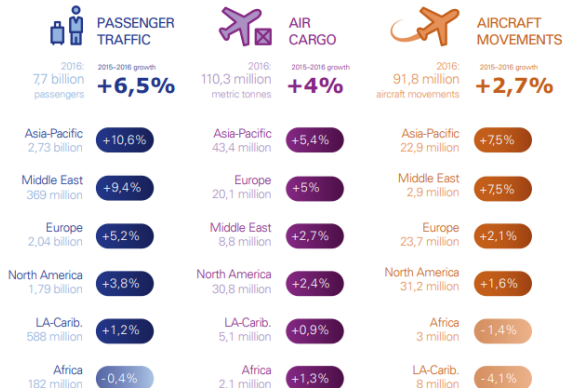
Source: EDB Singapore



Economical Perspective 2017

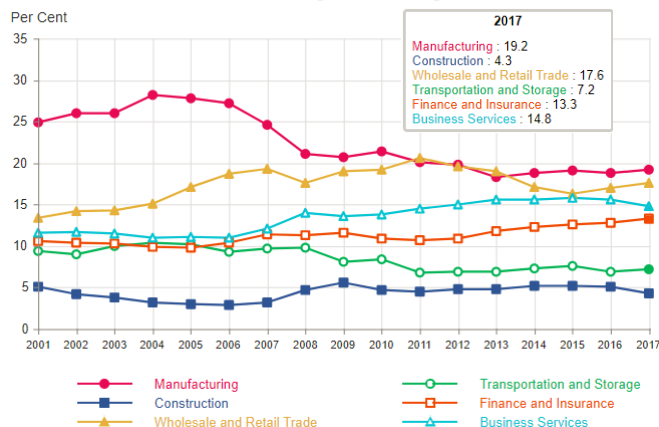


ROBUST DEMAND FOR AIR TRANSPORT AMIDST ECONOMIC UNCERTAINTY



Source: Airports Council International, Annual World Airport Traffic Report, 2017 Edition

Share of GDP by Industry

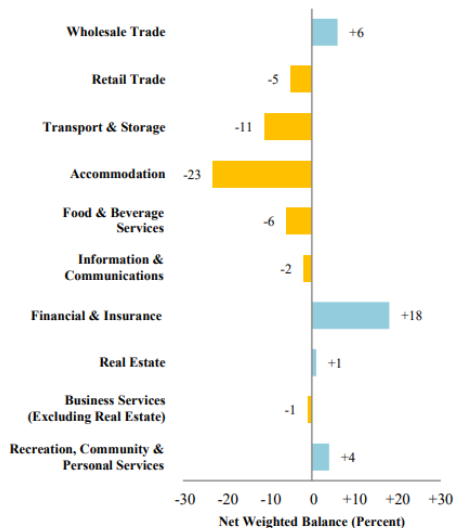


Source: Statistics Singapore

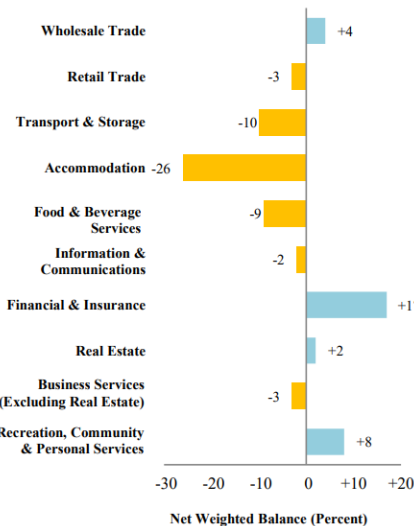
Statistics

Economical Forecast Perspective [2018]

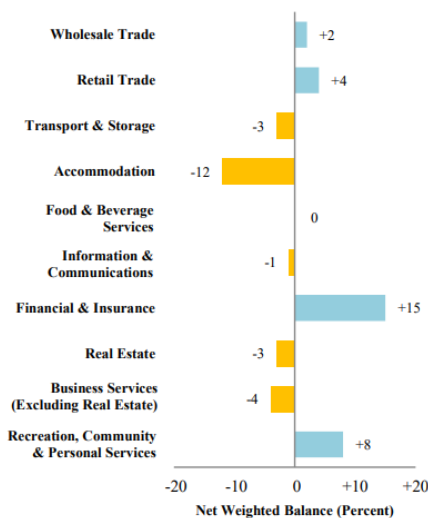
General Business Outlook for Jan - Jun 2018



Operating Receipts Forecast for 1st Qtr 2018



Employment Forecast for 1st Qtr 2018

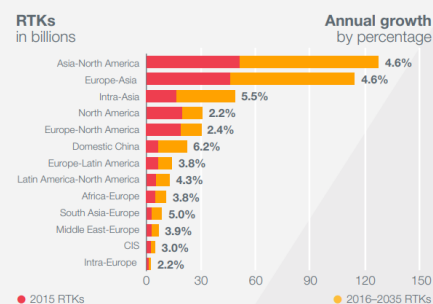


Source: Statistics Singapore

Economical Forecast Perspective [Future]

Regional air cargo markets - The share of world air cargo traffic associated with Asia, including the domestic markets of China and Japan and all international markets connected to Asia, will increase from 53.8 percent in 2015 to 60.5 percent in 2035.

Asia markets will continue to lead industry growth



Historical and forecast air cargo growth rates

Region	History 2005-2015 by percentage	Forecast 2015-2035 by percentage
World	2.0	4.2
Asia-North America	1.9	4.6
Europe-Asia	2.1	4.6
Intra-Asia	2.1	5.5
Europe-North America	0.4	2.4
Intra-North America	-1.4	2.2
Domestic China	7.6	6.2
Latin America-Europe	3.3	3.8
Latin America-North America	0.7	4.3
Africa-Europe	0.4	3.8
South Asia-Europe	3.5	5.0
Middle East-Europe	3.6	3.9
Intra-Europe	1.6	2.2

Source: Boeing World Air Cargo Forecast 2016-2037



GLOBAL AVERAGE ANNUAL GROWTH RATE 2016-2040

4.5% PASSENGER TRAFFIC

2.5% AIR CARGO

1.9% AIRCRAFT MOVEMENTS



CHANGING AVIATION MARKET SHARES OVER TIME

PASSENGER TRAFFIC



AIR CARGO



AIRCRAFT MOVEMENTS



BY 2022 PASSENGER TRAFFIC IN EMERGING ECONOMIES TO SURPASS ADVANCED ECONOMIES



Source: Airports Council International

SAAA AGM 2018



On 8 February 2018, SAAA held the 44th Annual General Meeting (AGM) at the Tanah Merah Country Club (Garden course). The attendees included 27 ordinary members, 5 associate members and 7 proxies.

There was a broad consensus that the elected Council board will serve for two years term. Mr Steven Lee, Mr Paul Teo and Mr Patrick Tan would continue to lead as the Chairman, Deputy Chairman and Honorary Secretary of SAAA Council respectively.

Mr Richard Tan had stepped down from his role of Honorary Treasurer and Mr Benjamin Ong will be the new Honorary Treasurer for the new term.

Mr Alec Koh and Mr Lawrence Lim have also stepped down from their service to SAAA Council. We would like to use this opportunity to thank them for their great contributions.

With a new term, comes with new Council Members as well.

We would like to welcome Ms Winnie See - Head of Middle Office, Solutions & Air Operations, Bolloré Logistics (ASPAC) Pte Ltd and Mrs Mary Yeo - Vice President, Supply Chain Operations, South Asia Pacific, UPS Asia Group Pte Ltd as the newly elected members of SAAA Council.

Role of SAAA Council	Names	Company
Chairman	Mr Steven Lee	Ceva Logistics Singapore Pte Ltd
Deputy Chairman	Mr Paul Teo	Speedmark Air Transportation Pte Ltd
Honorary Secretary	Mr Patrick Tan	Senator International Singapore Pte Ltd
Honorary Treasurer	Mr Benjamin Ong	Alliance 21 Pte Ltd
Council Member	Mr Richard Tan	Merstar International (S) Pte Ltd
Council Member	Mr Richard Chua	Yamato Transport (S) Pte Ltd
Council Member	Mr Joseph Khoo	Quickflo Logistics Pte Ltd
Council Member	Mr Daniel Chng	Hankyu Hanshin Express (S) Pte Ltd
Council Member	Mr Ramadas Naidu	S-net Freight Singapore Pte Ltd
Council Member	Mr Marc Ong	Aspac Aircargo Services Pte Ltd
Council Member	Mr Ken Chua	UT-WAYS Freight Services Pte Ltd
Council Member	Mr Jimmy Ler	Logwin Air + Ocean Singapore Pte Ltd
Council Member	Mr Benjamin Netto	Global Airfreight International Pte Ltd
New Council Member	Ms Winnie See	Bolloré Logistics Aspac Pte Ltd
New Council Member	Mrs Mary Yeo	UPS SCS (Singapore) Pte Ltd

National Archives of Singapore's Oral History Centre (OHC) Interview

National Archives of Singapore's Oral History Centre (OHC) Interview

With Mr Steven Lee, Chairman of SAAA@Singapore
& Mr Alec Koh, Managing Director, Freightmen Pte Ltd
5 March 2018



(From Left): Mr Teo Kian Giap, Director, Thunder Roads Projects, Mr Alec Koh, Managing Director, Freightmen Pte Ltd, Mr Steven Lee, Chairman, SAAA@Singapore

A Touch of the Past | Steven Lee & Alec Koh

1. What are your backgrounds?

Steven Lee: I came from St Andrew's School and after completing A-Levels and National Service, I found a job at Singapore Airlines as a steward for 6 months. Concurrently, I was a National Rugby player and in one of the matches at Sri Lanka, I sustained a severe injury, resulting in my decision to resign from Singapore Airlines and proceeded to secure a job with an American based company called Air Express International (AEI).

Alec Koh: I came from Kuo Chuan Presbyterian boys' school. I started working in Singapore Airlines (passenger traffic) soon after I completed my Senior Cambridge. After 5 years, I moved on to Lufthansa and then Alitalia Airlines. While I was working in Alitalia Airlines, I began to put my knowledge into Air Cargo. After that, I shifted to K.C.Dat Freight Solutions Pte Ltd for another 5 years and finally, I started up two companies, one of which was sold off, and the other is the existing Freightmen Pte Ltd.

2. How did the Air Cargo Industry come about?

Steven Lee: Air Cargo Industry is actually still relatively new, about 50 years old – the same length of time as the independence of Singapore. Air Cargo was instigated by our forefather, Mr Lee Kuan Yew. Started in the early 1970s, there was a drive to get foreign investments, especially the multinational corporations (MNCs) to set up their operations in Singapore. There were incentives given such as free tax for 10 years and operations which started in the old Kallang Airport, and expanded quickly to Paya Lebar Airport. There was a start of 8 forwarders in Paya Lebar. Some of these forwarders weren't local. They were Singapore Baggage Transport Agency Pte Ltd, Global Airfreight International Pte Ltd, K.C.Dat Freight Solutions Pte Ltd, Air Express International (AEI) and some European forwarders like Suman, Sam Foo Transport (Travel Service) Company Pte Ltd and Central Air-Cargo Agency Pte Ltd.

National Archives of Singapore's Oral History Centre (OHC) Interview

National Archives of Singapore's Oral History Centre (OHC) Interview

With Mr Steven Lee, Chairman of SAAA@Singapore
& Mr Alec Koh, Managing Director, Freightmen Pte Ltd
5 March 2018

There was a relatively new set up of a regulator in place: International Air Transport Association (IATA). The airlines also came in, and most importantly, our Airport was able to entice foreign carriers which resulted in the rapid expansion of the Air Cargo Industry. This was how the platform began.

3. What are the functions of Air Cargo Agents/Freight Forwarders?

Alec Koh: For any imports into Singapore, customs clearance is mandatory – and this was an area where many consignees didn't know how to handle that. So, the freight forwarders could do all the services that you would require, inclusive of transportation right up to the doorstep. In the past, the customs procedures were not as easy as it was today. A lot relies on the customs officers' extent of knowledge of the procedures. The cost to handle one shipment was \$2 for stamp fee, \$2 for documentation and \$4 for transport. The commission was 5 percent.

4. What were the challenges in the Industry in the 60s or 70s?

Steven Lee: Everything was manual. There were no forklifts until late 1970s, when Caterpillar decided to have their distribution centre in Singapore. Prior to the age of forklifts, people have to either heave the cargo or use pilot jacks. Former Founder was also pushing hard to reduce secret society activities.

Alec Koh: Resources were scarce and manpower was critically important. At that point of time, we were acting like a departmental store. Customers were coming to us, and we had only 8 freight forwarders. There were no security unlike today, pilferages were unavoidable. However, we had always conformed to regulations and we had good employees. In the past, 1000 Kilos was considered as huge cargo since it was already beyond a human's capability.

5. Why was SAAA@Singapore formed and what's its purpose?

Steven Lee: Lucrative businesses were increasing and freight forwarders believed that there must be a single voice of representation for them. This concept was drawn from the formation of unions, such as transport unions. Mdm Mary Wu, Managing Director of Singapore Baggage Transport Agency Pte Ltd, was the initiator. She saw the need for unity and collaboration and that's why the Association was formed in the early 1970s. We are one of the oldest associations in Singapore. There was also a constitution started which everyone must understand the platform of the business and they need to form up a committee with a Chairman. In the past, there was no Deputy Chairman. Mdm Mary Wu was the first Chairman. And then, the international freight forwarders came into the picture and the constitution changed to allow the foreign companies to join the committee and as such, the terms and conditions changed accordingly.

Alec Koh: SAAA@Singapore was formed by the 6 freight forwarders: Singapore Baggage Transport Agency Pte Ltd, Air Cargo International Pte Ltd, Sam Foo Transport (Travel Service) Company Pte Ltd, K.C. Dat (S) Pte Ltd, Hecny Transportation Pte Ltd and Central Air-Cargo Agency Pte Ltd. There were meetings to discuss on the competitive rates and a consensus not to undercut one another.

6. What was your impression of Mdm Mary Yu?

Alec Koh: Mdm Mary Wu was a very helpful, friendly, accommodating and elegant lady. I met her husband and her while I was working at Alitalia Airlines. She lost her husband in an aircraft incident and she took over Singapore Baggage Transport Agency Pte Ltd. She passed away due to old age.

The Oral History Centre interview ended on a positive note and will be recorded under National Archives of Singapore ("NAS") for future generations to know more about SAAA@Singapore, as well as to understand the workings of the Past.

SAAA Economic Outlook 2018



Economic Outlook 2018

On 26 February 2018, SAAA@Singapore organized its annual Economic Outlook 2018 at Changi Village Hotel, Square Ballroom.

Memorandum of Understanding Signing Ceremony

Attendees had the opportunity to witness a very important ceremony: the first Memorandum of Understanding (MOU) signing ceremony between Temasek Polytechnic (TP) and SAAA@Singapore.

The MOU marked the beginning of a strong and fruitful partnership between TP and SAAA@Singapore in continual development and promotion of education and technical training for the airfreight industry among Temasek Polytechnic students and working professionals. The collaborative efforts include the Structured Freight Internship Programme for the full-time students under Pre-Employment Training (PET), the WorldSkills Competition, where TP and SAAA will work together to provide student participants with the practical training and exposure in preparation for the competition, and the development of Continuing Education Training (CET) programmes for Airfreight industry practitioners.

Economic Insights

Once again, Dr Tan Kee Wee, Founder and Principal Partner of Weyhills Econometrics, shared on his economic insights with the audience. He spoke on the outlook of the bonds for the year, 2018, and on different political leaders shaping the countries' economies and the impact intensity of their decisions, the ripple effect being enormous.

Overall, Economic Outlook 2018 was a momentous event, marking the start of good beginnings in the new year 2018.

SAAA@Singapore Industry Updates (Past Events)

Briefing on Budget 2018



(From left): Mr Joseph Zhang, Deputy Director, Future Economy Programme Office, MTI, Mr New Wei Siang, Deputy Director, Workplace Planning, MOM, Ms Chew Mok Lee, Assistant Chief Executive, Capabilities and Partnerships, Ms Joanne Guo, Assistant Executive Director, Strategy & Development, SBF, Mr Lim Zhi Wei, Deputy Director, Tax policy, MOF and Ms Oh Shan Mian, Deputy Director, Economic Programmes, MOF.

On 26 February 2018, the Singapore Business Federation (SBF), with the support of the Ministry of Finance (MOF), organized a special briefing on Budget 2018 for Trade Associations and Chambers (TACs) to address any clarifications on the key initiatives for businesses announced in Budget 2018.

The event was graced by Ms Indranee Rajah, Senior Minister of State, Ministry of Finance & Ministry of Law. She had shared with the audience that the funding opportunities are to encourage TACs to think of innovation and to strive to build platforms with government funding and to enable members to benefit with lower costs.



(From left): Ms Indranee Rajah, Senior Minister of State, Ministry of Finance & Ministry of Law and Mr Teo Siong Seng, Chairman, SBF

Some of the key schemes, which were mentioned during the Q & A session, were Enterprise Development Grant (EDG) and the new Productivity Solutions Grant (PSG). EDG provides up to 70% funding support for building capabilities (e.g. product development, innovation) and internationalisation. EDG will be launched in Q4 2018. On the other hand, PSG covers sector-specific solutions in the retail, food, logistics, precision engineering, wholesale and landscaping industries. The grant will also help fund broad-based solutions that cut across industries, such as digital customer relationship management and human resource management systems. Applications will be open for PSG from April 1. Overall, the event was well attended and an enlightening session.

SAAA Member Feedback on Budget 2018

“With the impending increase of GST by a two percentage point to 9% as announced by the Government in its proposed Budget 2018, it is about time both SAAA and SLA join force in making the Government understands the financial constraints faced by forwarders particularly the SMEs in having to pay upfront such GST for each and every importation of goods on behalf of their customers and only to recover same thereafter in a recurring pattern. GST and/or Duty payment being a component of the cost of goods imported should mandatorily be borne by the importers themselves via interbank Giro payment directly to Singapore Customs. Many SMEs and home grown forwarders are forced out of business because of the impact of this financial constraint. ACRA reported that during 2016 more than 5,000 companies in the transport and forwarding industry had ceased to be in business.

Mr Stanley Ong
Executive Director, K. C. Dat Freight Solutions Pte Ltd

”

SAAA@Singapore Industry Updates (Past Events)

2018 World Airport Awards

Changi Airport Singapore achieved great success at the 2018 World Airport Awards, being voted by air travellers as the World's Best Airport for the sixth consecutive year. This is the first time in the history of the awards that an airport has won this prestige title for six consecutive years.

Changi Airport was also the repeat winner of the award for the Best Airport Leisure Amenities. The awards were held at Passenger Terminal EXPO in Stockholm, Sweden on 21st March 2018.



Lufthansa Launch A350 to Munich



A new Star Alliance service from Changi airport to Munich, flown by Lufthansa on their latest Airbus A350 aircraft would be offered in late March. The flight, which will supplement Singapore Airlines' own daily non-stop A350 Singapore to Munich flights, will operate five days per week departing Singapore on Mondays, Wednesdays, Thursdays, Fridays and Sundays.

From Munich, you'll be able to head back to Singapore on Tuesdays, Wednesdays, Thursdays, Saturdays and Sundays.

Qantas Inks Strategic Marketing Partnership

Qantas, Singapore Tourism Board (STB) and Changi Airport Group (CAG) announced on 13 March 2018 a S\$5 million partnership to promote Singapore as a destination and a connecting gateway to Asia, Europe and Australia.

With the return of Qantas' Sydney-London services via Singapore from 25 March, the three-year tripartite Memorandum of Understanding (MOU) will see all parties work together on a series of joint marketing campaigns in Australia, the United Kingdom and Southeast Asia to promote travel on Qantas services via Singapore.



SAAA@Singapore Industry Updates (Past Events)

CAAS Industry Appreciation Lunch

On 9 February 2018, Civil Aviation Authority of Singapore (CAAS) organized an industry appreciation lunch at Changi Exhibition Centre.

The main objective of the lunch was to express appreciation to key industry stakeholders for their cooperation and collaboration with CAAS for the past 2 years. In addition, there was a sharing on the tripartite collaboration between Airways New Zealand (Airways NZ), the Civil Aviation Authority of Singapore (CAAS) and the UK NATS whereby they will work together to manage the time some selected flights spend in the cruise phase in order to minimise time spent in airborne holding upon arrival.



APD Appreciation Night 2018

Airport Police Division organized their Annual Appreciation Night 2018 at Singapore Marriott Tang Plaza Hotel on 11 January 2018.

The purpose of the event is to acknowledge the good work done by the officers and celebrate the close working relationship with their airport partners. Mr Steven Lee, Chairman of SAAA@Singapore, received an appreciation plaque as APD supportive partner on behalf of SAAA@Singapore.



ASEAN Outlook Conference 2018

On 17 January 2018, Singapore Business Federation (SBF) held its ASEAN Outlook Conference 2018 at YCH Supply Chain City. Mr Robert Yap, Chairman of ASEAN Business Advisory Council (2018), delivered the welcome address. The event comprised of 2 main panel discussion on the business outlook and macro trends for ASEAN region, and operating and growing in the ASEAN region. Mr Steven Lee, Chairman of SAAA@Singapore, attended this occasion.



Members Update

Annual Airport Celebration 2018

On 13 February 2018, Changi Airport Group (CAG) held the Annual Airport Celebration 2018 at The Grand Ballroom, Ritz Carlton Hotel.

To celebrate the silver jubilee of the Annual Airport Celebration (AAC), CAG introduced three new awards this year - 'Changi Hero Award' to recognise staff who had stepped forward in a life threatening situation to take charge and aid passengers; 'Changi Service Star' which recognises the remarkable achievement for staff who has won top service awards multiple times; and 'Special Commendation Award' to commend an airport partner who had consistently been a supportive employer to airport staff over the years. Award recipients have been selected based on the extent to which they had gone beyond the call of duty to assist passengers; their self-initiative, resourcefulness and creativity in handling a difficult situation; as well as passengers' feedback.



Let's Talk Cargo 2018

Changi Airport Group organized the Let's Talk Cargo 2018 on 8 March 2018 at Crowne Plaza Changi Airport. The event served as an excellent platform for the air cargo and industry partners to gain insights on the air cargo market, understand the supply chain needs of shippers and identify business expansion opportunities.

Some of the key topics included the EDB Economic Outlook, JD Logistics technology driving Logistics transformation and Changi Air Cargo Performance.

Refurbished Lift Lobbies & Opening of Bistro Cafe

With the beginning of a New Year: 2018, Changi Airport Group (CAG) opened the newly refurbished passenger lift lobbies at Megaplex 1, Cargo Agents Building (CAB) D and CAB E. The refreshing and warm design of the new lobbies definitely injects a rejuvenating sensation for the staff and visitors. CAG is also in the process of procuring digital directories for the buildings.

Moreover, CAG opened a new bistro café: Georges@Cargo and the amenities area/vending machine at Cargo Agents Building D Level 1 on 2 April 2018. The amenities area will be open 24/7.



Members Update

Pan Asia Logistics

The freight forwarding and contract logistics businesses of Pan Asia Logistics (PAL) has been acquired by Singapore logistics service provider TVS Asianics.

But the firm's other subsidiaries, developer Pan Asia Logistics Investments and niche logistics product Panalogs Projects are not part of the deal. They will continue to be independently managed by founders Christian Bischoff and Susan Tan.

Pan Asia Logistics' Chief Executive Officer Gerald Tan, who will remain with the company following the acquisition, noted that the transaction will help the company accelerate the design of innovative logistics solutions for its customers. "With TVS Asianics' help, we will be better enabled to invest in the latest technologies to benefit our customers and create exciting opportunities for our employees."



(From left) Pan Asia Logistics founder Christian Bischoff, TVS Asianics chief executive James McAdam, TVS Logistics Services managing director R. Dinesh and India's High Commissioner to Singapore Jawed Ashraf at a media conference.

1-Day On-Site Dangerous Goods Awareness Course

1-Day On-Site Dangerous Goods Awareness Course



Good News! We are currently offering a one-day on-site Dangerous Goods Awareness Course with a minimum pax of 15 to get started. Other than on-site training, this course is also available at our training centre for individuals.

We have provided training for companies in these three sectors: Manufacturing, Aerospace and Technology.

As of 2015, we have taught over 600 students for Dangerous Goods Courses.



By SAAA Cargo Services Pte Ltd

A certificate of attendance will be issued for this Dangerous Goods Awareness Course. For more information, please contact Ms Peggy Lim at 65455006 or email to admin@saaa.org.sg.

Pharma @Changi Initiative Led by Changi Airport Group

Community Batch
IATA CEIV
Pharmaceutical
Certification



Launched
in 2016

First Air Cargo
Community in
Asia Pacific

IATA CEIV Pharma program overview

According to IATA, global spending on cold chain logistics is expected to reach US\$16.7billion worldwide by 2020, up from US\$11.0 billion in 2014. Asia is expected to account for majority of the growth and therefore, it is crucial for Asian logistics players to adapt to the highest standard in transporting and storing these pharmaceutical cargo.

To meet the increasingly stringent requirements for transporting and storing pharmaceuticals, IATA has created the Centre of Excellence for Independent Validators (CEIV) program to assist airlines, handlers and forwarders to be compliant with international regulations. Increasingly, the IATA CEIV Pharma program has also been accepted by pharma shippers as well.

Changi Airport is the first airport in Asia Pacific to support a community of cargo players to obtain the IATA CEIV certification. Before CEIV Pharma 1 program was launched, SATS was the pioneer company to obtain CEIV certification. This was followed after by the pioneer group of companies in the Changi CEIV Community, which consisted of the Singapore Airlines Cargo, dnata Singapore, Global Airfreight International Expeditors Singapore, CEVA Logistics Singapore, and Schenker Singapore.

Up to 70% funding support for batch participation by CAG, CAAS and WSG.

Currently, Changi Airport Group (CAG), together with Civil Aviation Authority of Singapore (CAAS) and Workforce Singapore (WSG), are collaborating together to support the second batch of companies to undergo the IATA CEIV Pharma certification. SAAA@Singapore is appointed as the program manager for this certification journey.

For logistics companies who are currently handling pharmaceutical cargo and are interested to join the IATA CEIV Pharma Program, please email interest/enquiries to saaasin@saaa.org.sg.



Be Certified!



Upcoming Industry Events & Training Schedule



UPCOMING **INDUSTRY** *Events*

2018



Date	Industry Event
April 13	ESG Awareness 2018
April 24 – 25	TOC Asia 2018
April 24 – 26	3rd Singapore Maritime Technology Conference and Exhibition 2018
April 25 – 26	Cybertech Asia
May 9 – 10	HR Summit and Expo
May 15 – 16	LogiSYM Singapore 2018
May 24 – 25	Infosec in the City, Singapore
June 5 – 6	Innovfest unbound
June 14 – 17	Chillax Asia 2018
June 20 – 21	International Smart Logistics and Supply Chain Congress APAC (ISLC APAC)
June 26 – 28	CommunicAsia 2018

*Information are deemed accurate at time of print and may still subject to changes .

SAAA Training Programs Schedule for 2018

Training	April	May	June
DG Regulations Initial Course	9 th – 13 th	7 th – 11 th	4 th – 8 th
DG Refresher Course	16 th – 17 th	3 rd – 4 th	12 th – 13 th
Cargo Introductory Course		14 th – 18 th	



FOR MORE INFORMATION ON TRAINING MATTERS

Please contact Ms Peggy Lim at 6545 5006 or admin@saaa.org.sg



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Tel: 65 6545 4620

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SAAA Upcoming Events



Join us on end July 2018, more details to come!

IATA CEIV PHARMA CERTIFICATION TRAINING

Exciting news! We'd be sharing details of this training very soon, do stay tuned!

SAAA@Singapore Announcements

Competition and Consumer Commission of Singapore "CCCS"



The Competition Commission of Singapore ("CCS") has been renamed as the Competition and Consumer Commission of Singapore (CCCS).

With effect 1 April 2018, the Competition and Consumer Commission of Singapore ("CCCS") takes over the role as the government agency responsible for administering and enforcing the Consumer Protection (Fair Trading Act), in addition to enforcing the Competition Act. The expanded portfolio and mandate will reinforce our mission of making markets work well for the benefit of both consumers and businesses in Singapore.

SAAA@Singapore Announcements

SAAA Futsal 2018

Will be held in end July



Dear Members,

We know that our past participants are eagerly waiting with bated breaths on when SAAA Futsal Tournament 2018 will be held.

Good News! The event is still on, just postponed to later months!

We'd like our Muslim friends/colleagues to enjoy their festive celebrations of Ramadan and Hari Raya Puasa which will occur in the months of May and June. Hence, it has been decided that SAAA@Singapore will be organizing SAAA Futsal 2018 during end July 2018.

Do look out for the registration! See you soon!

Average Speed Camera

At Tanah Merah Coast Road
When will it activate?



As per last year's announcement of a new speed camera system to be introduced along the 5km Tanah Merah Coast Road in 2018, the Average Speed Camera (ASC) has finally been set up. However, when is the ASC system being activated? The Police will be doing a media release on Average Speed Camera in Apr 2018 to share more details.

The cameras are currently mounted on lamp posts along the central divider and will monitor vehicles as they enter an enforcement zone and again, when they exit it. The system is equipped with technology that can distinguish between trucks, lorries and other vehicles such as a normal passenger car, based on their radar signature. Motorists will need to watch their speedometer over a longer distance.

SAAA@Singapore 'Spot the Difference' Game

WIN a \$20 Fairprice Voucher*
by participating in
Our
'Spot the Difference'
Game!



Simply spot and circle in **red** the 10 Differences, scan this page and email it to saaaasin@saaa.org.sg by 21st May 2018. Please state your name, organization, contact and email address in your submission.

*The first 5 scans received (with the correct differences circled) will be entitled to a \$20 Fairprice Voucher.



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We encourage YOU to participate in the current
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